

AGENDA

BOARD OF TRUSTEES MEETING
Thursday, August 19, 2004, 9:00 a.m.
Utah Counties Insurance Pool Building
5397 South Vine Street, SLC, UT

PLEASE READ: Minutes

PLEASE BRING:

1)		
	Call to Order	Dan McConkie
	Review of Board Members Absent	
	Approval of June Minutes	
ITEM	INFORMATION	
1	Fixed Income Portfolio Review	Rob Rich
2	Review of Financial Statements	Geri Douglas
3	Actuarial Review	Lisa Dennison
4	Broker's Report	John Chino
5	Loss Control Manager's Report	Mark Brady
6	Chief Executive Officer's Report	Lester Nixon
7	2004 Membership Meeting	Sonya White
	ACTION	
8	Approve Updated UCIP Planning Document	Lester Nixon
9	Approve County Vehicle Use Policy	Lester Nixon
10	Approve Amended Personnel Policy	Lester Nixon
11	Approve Business Card and Business Card Increases for Staff	Lester Nixon
12	Ratification and Approval of Payments	Gene Roundy
13	Set Date and Time for Closed Meeting to Discuss Pending or Reasonably Imminent Litigation	
14	Action on Litigation Matters	Kent Sundberg
15	Set Date and Time for Closed Meeting to Discuss Character, Professional Competence, Physical/Mental Health of an	Individual
	Schedule Committee Meetings - Audit - Coverage Agreement Review - Nominating Other Business Adjourn	

ADDITIONAL INSTRUCTIONS: Light Breakfast & Lunch will be provided.

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MINUTES

BOARD OF TRUSTEES MEETING

August 19, 2004, 9:00 a.m. Utah Counties Insurance Pool Building, Murray, UT

BOARD MEMBERS PRESENT Dan McConkie, *President*, Davis County Commissioner Lynn Lemon, *Vice President*, Cache County Executive

Gene Roundy, Secretary-Treasurer, Iron County Commissioner

Steve Baker, Davis County Personnel Director Kay Blackwell, Piute County Commissioner Ken Bischoff, Weber County Commissioner Jim Eardley, Washington County Commissioner Jerry Grover, Utah County Commissioner

Jerry Grover, Utah County Commissione Ira Hatch, Emery County Commissioner Ed Phillips, Millard County Sheriff

Kent Sundberg, Utah County Deputy Attorney Steve Wall, Sevier County Clerk-Auditor

OTHERS PRESENT

LaMar Guymon, Emery County Sheriff Lester Nixon, Chief Executive Officer Mark Brady, Loss Control Manager Sonya White, Executive Assistant Korby Siggard, Claims Manager

Brody Parker, Workers' Compensation Safety Specialist John Chino, Arthur J. Gallagher, Senior Vice President

Rob Rich, Wachovia Financial Advisor Geri Douglas, Larson & Company Auditor Diane Nesbit, Larson & Company Accountant

Lisa Dennison, By The Numbers, Consulting Actuary

CALL to ORDER

Dan McConkie called the meeting of the Utah Counties Insurance Pool Board of Trustees to order at 9:00 a.m. on August 19, 2004. Dan welcomed those in attendance.

REVIEW of BOARD MEMBERS ABSENT

All Trustees were present at this meeting.

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APPROVAL of JUNE MINUTES

The minutes of the Board of Trustees meeting held June 3, 2004 were previously sent to the Board members for review. Steve Baker requested a correction to be made in the REVIEW of BOARD MEMBERS ABSENT item. The reason he was absent at the June 3 meeting was for his son's graduation not his daughter's. Steve Wall made a motion to approve the June 3, 2004 Board meeting minutes as corrected to read: Steve Baker requested to be excused from this meeting so he could attend his child's high school graduation. Kay Blackwell seconded the motion, which passed unanimously.

FIXED INCOME PORTFOLIO REVIEW

Rob Rich provided the Board with a portfolio review as of August 11, 2004 (see attachment #1). All investments are distributed in government agency bonds. The Public Treasurers Investment Fund is using corporate bonds. The portfolio total value is \$7,403,725 laddered from one to seven years with \$1,000,000 in each year. The average current yield is 3.46% if every bond stayed until maturity. The Yield to Worst is 2.46% if every bond were called today. The average life maturity less than five years is 72.53%, five to ten years is 27.47%. Bond yields have changed from 3.37% last year to 3.46% this year due to \$2.7 million in bond values called this year. Rob replaces called bonds with the same maturity year and has been able to replace at a better yield. Also included in the analysis is a portfolio detail showing every bond, its yield, maturity and interest income.

REVIEW of FINANCIAL STATEMENTS

Geri Douglas and Diane Nesbitt reviewed a draft of the July 31, 2004 Financial Statements with the Board (see attachment #2). The Accountants' Compilation Report has to state that the financial statements information is a representation of the owners and not audited by the accountants. The majority of the Pool's current assets (cash and cash equivalents), as shown on the Balance Sheet, are its monies in the Public Treasurers Investment Fund (a breakdown is listed on page 10). Investments include the restricted amount of \$1,113,042 required by the Labor Commission for the Workers' Comp bond. Under current liabilities, the losses have not been adjusted since year end. Unrestricted assets are part of the Pool's equity. The Statement of Revenue and Expenses will show the changes in equity as the County Reinsurance Limited investment changes. For the seven months, a change in net assets, unrestricted, is (\$65,948). The Statement of Cash Flows reconciles the accrual basis back to cash and shows a net increase in cash of \$1,160,711. Page 11 gives a breakdown of the Pool's investments. Unrealized gains/losses are the change in the amortized cost from month to month. The Budget to Actual Comparison for the Multiline Pool is at 67% and the Workers' Comp Pool is at 86% with the year 58% complete. Lester Nixon will review these overages with the Board at its next meeting. Lynn Lemon asked that the Balance Sheet and Income Statement include a prior year comparison. Diane will add that to the approved July statement and all future statements. The only thing to consider is that the Workers' Comp Pool started this year, 2004.

ACTUARIAL REVIEW

The Board received a copy of the 2003 Actuarial Report completed on February 16, 2004 (see attachment #3). Lisa Dennison explained that loss information for the multiline pool is not yet available for her to conduct a six month analysis but she has tried to project what amount the Pool should collect to cover future claims based on its current rate structure (see attachment #4). The financial statements show a \$3,166,016 reserve for loss and loss adjustment expenses. For every dollar set aside for reserves the Pool's net assets decrease which has a huge impact on the financial statements. The Incurred But Not Reported (IBNR) case reserves are calculated by the

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actuaries for use in the financial statements. As time goes on, case facts change and IBNR can become "Incurred But Not Enough (IBNE)". IBNRs are set aside to allow for adverse development. This history of the Pool's experience for the multiline program (all lines) is shown in Figure 1. The best actuarial estimate as of 2003 is \$1,054,000. This estimate affects net assets as well as how much money the Pool made in 2003, reimbursements from aggregate carriers and dividends that decrease Pool surplus. Figure 2 is a comparison of estimated ultimate incurred losses to the prior report that is limited to specific and aggregate retentions net of recoveries for all lines in the multiline program. Figure 3 charts the historical development of known losses and how they have changed over time for general liability. The actuary quantifies the solid lines then estimates as depicted in the dashed lines making sure that one case is not throwing off the numbers. Year 2003 started higher so it will trend higher. Figure 4 charts the historical and expected development of paid losses for general liability. The results from two methods are used then the total cost is adjusted. Figure 5 graphs the ultimate incurred losses for general liability. In talking with John Chino, Lisa explained that all their clients are experiencing higher losses for the year 2003. From financial information, Lisa analyzes the historical profitability of all years as shown in Figure 6 for all lines. From this, Lisa calculates an estimated net income. For 2003, losses and expenses are higher than in 2001 and 2002 at \$4,320,000 with premiums at \$3,937,000. Jerry Grover asked if premiums are too low. Kent Sundberg replied that the Board purposely kept premiums low in 2003 but that can't be the case every year. Lisa said that the Pool has a lot of surplus. The industry tries to keep premiums at three times its surplus. The Pool is at five to one which is much more conservative than the standard industry. 2003 was a bad year but it's not going to break the Pool. The financials are as of July 1, 2004 and Lisa's report is as of 2003. The booked loss expense (reserve) is approximately \$2.5 million, to fund unknown losses is approximately \$3.3 million and \$2.3 million in estimated expense but the reserve is booked separately. The amount booked on the Pool's financials is the case reserves plus IBNR.

Lisa explained that the actuaries do not have the benefit of 12 years experience for the workers' compensation analysis as they do with the multiline so National Council on Compensation Insurance (NCCI) numbers are used along with the 2004 paid losses to see how this new Pool is developing. The Pool's loss development factor is 1.747 for an annualized estimated ultimate incurred loss amount of \$656,472 which is an estimated ultimate loss ratio of 72%. The reported loss ratio as of July 31 is 41.4%. During the policy year a good break even ratio is 40%. The program is developing as expected. Lynn Lemon asked at what loss ratio should the Board become alarmed and Lisa said that 60% would be high. Kent Sundberg said that the Pool's workers' comp premiums were very competitive; therefore he feels the 41.4% loss ratio is very good. Lester Nixon explained that with the aging workforce there is lower frequency but injuries are more severe. For the first time in history, medical costs are close to 50% so premiums may increase 6-7% even in a "good" year. Lisa will have a reserve analysis update for the Board next month to use in setting premiums for 2005.

BROKER'S REPORT

John Chino reported that he is working on the Pool's 2005 renewal. By joining County Reinsurance Limited (CRL) the Pool saved a lot of money. The Pool can work directly with CRL without a broker. Lester Nixon has set the bar high for the property market and expects to have a very competitive quote for 2005. CRL will be offering a property product to its members for 2005. The Board will have that option along with the proposals from Gallagher. Gallagher will also offer proposals for the crime, boiler & machinery and the reinsurance for workers' comp above the CRL limits. CRL also offers an excess policy with alternative limits. John is hopeful that he will have proposals that the Board will be happy with by October.

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LOSS CONTROL MANAGER'S REPORT

Mark Brady provided the Board with a list of his activities since he last reported to the Board at the May meeting (see attachment #5). Mark has conducted supervisor training in Morgan, Tooele and Wasatch Counties; harassment training in Morgan, Tooele, Wasatch Counties and Central Utah Health; defensive driving courses in Davis, Tooele and Wasatch Counties; inspections in Duchesne and Iron Counties; assisted Emery County in revising their personnel policies and procedures; and attended the Davis Road Department Safety Luncheon, National PRIMA Conference, Utah PRIMA Conference and the Utah Sheriff's Association meeting. Mark explained that Brody Parker will now be conducting the defensive driving courses and has provided training in Tooele County and has scheduled training in Davis County. Brody is working with Weber County on an employee safety program and Carbon and Utah Counties with their safety committees and programs. Upcoming items are the Risk Management Certification Training (August 24-26), Road Crew Training in San Juan County (September 8-9) and sponsorship of the Utah Sheriff's Association Fall Workshop (September 20-22).

CHIEF EXECUTIVE OFFICER'S REPORT

Lester Nixon reviewed the workers' compensation report as of July 31, 2004 with the Board (see attachment #6). The 2004 premium total is \$906,251 and paid claims are at \$90,813. A critical point for Pool premium is \$1,000,000; UCIP is close to that and will exceed that in 2005.

Lester Nixon reported that Alternative Service Concepts conducted the Pool's multiline claims audit. They reviewed 30 files (24 open and six closed), the standards of handling and the transition from VeriClaim to UCIP staff. In all the different areas analyzed, the audit listed an overall score of 88%. In the area of coverage, the Pool was scored lower because files were not being noted consistently for coverage pursuant to the coverage agreement, more reporting from defense counsel in files and notes that the adjusters are communicating with defense counsel.

Lester Nixon explained that staff is receiving higher registration than anticipated for the first Risk Management Certification training being conducted August 24-26. The first day's agenda is about risk management basics, the second day is risk management and the law, and the third day is workers' comp.

Lester Nixon provided the Board with the 2003 Annual Report of the Utah Counties Insurance Pool (see attachment #7) that was designed in-house by staff. Each county will receive the Report and it will also be available at Pool training sessions and exhibit sites.

Lester Nixon asked that all Trustees going to the AGRIP Governance Conference, October 18-20, contact Sonya White to make necessary arrangements. The Board approved Trustees to attend two conferences per year.

Lester Nixon requested direction from the Board in scheduling the 2005 Board Retreat. The Board wishes to continue with the first Thursday and Friday of June for the dates and want to have it at the Red Cliffs Lodge in Moab. If the Lodge is unavailable, the second choice is the Sorrel River Ranch in Moab.

UCIP staff will be at the Utah Association of Counties (UAC) Convention November 10-12. Since Veterans Day is November 11 and UAC will be closed November 15, Lester requested staff be allowed to take the Veteran's Day holiday on a different day. Jim Eardley made a motion to allow staff to take November 15 as a holiday instead of November 11. Ken Bischoff seconded the motion, which passed unanimously.

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2004 MEMBERSHIP MEETING

Sonya White requested direction from the Board regarding the time and date of the Annual Membership meeting which is usually held in conjunction with the Utah Association of Counties (UAC) Annual Convention. Tentatively the UAC schedule includes a property tax session that will last until 5:00 Wednesday, November 10. Because Wednesday is booked, the Clerk-Auditors will be meeting the afternoon of Tuesday, November 9. In an effort to not schedule over any UAC meetings, UCIP can schedule their Membership meeting Monday, November 8 or schedule around the December Board meeting. Thanksgiving Point is available for a meeting, dinner and activity December 9. The Board would like to continue to have the Membership meeting in conjunction with the UAC Convention. Therefore, the Board directed Dan McConkie to request that UAC clear time for UCIP to hold their Membership meeting on Wednesday, November 10 from 4:00-6:00 p.m.

APPROVE UPDATED UCIP PLANNING DOCUMENT

Lester Nixon updated the UCIP Planning Document pursuant to the discussions and goals adopted at the June Board Retreat (see attachment #8). Lester asked that the Board review the document and take action at the next meeting. Jerry Grover asked that the Board consider comparison benchmarks for Goal #1—Determine Permanent Location of UCIP.

APPROVE COUNTY VEHICLE USE POLICY

Lester Nixon reported that he is waiting for Weber County's comments relating to the proposed County Vehicle Use Policy. Lester will bring this item back to the Board next month.

APPROVE AMENDED PERSONNEL POLICY

Lester Nixon recommended that the Board approve the following additions to the UCIP Employment Policies and Procedures Manual. 1) Add language regarding Per Diem in Section IV, J: Per Diem is not payable to employees on business in the employee's home county or Salt Lake County. Travel requirements for per diem are a trip of at least 100 miles and/or 5 hours duration. 2) Add a new Number 5 in Section IV, J: Employees furnished cell phones will reimburse UCIP for personal calls that put the monthly charge over the minimum and any personal charges above the minimum. When out of town and /or out of state, the employee should evaluate charges from a hotel and cell phone and choose the lesser cost. 3) Add a new D at Section I, Introductory Provisions: UCIP has signed the Electronic Trading Partner Agreement with the Utah Retirement Systems. As a condition of this Agreement, UCIP has adopted the following policy statement: UCIP will prevent the improper use or disclosure of personal information regarding its employees' status, contributions and/or benefits, or any other personal information arising from enrollment or participation in the Utah Retirement Systems. Jim Eardley made a motion to approve the additions to the UCIP Employment Policies and Procedures Manual as presented by Lester Nixon. Lynn Lemon seconded the motion, which passed unanimously.

APPROVE BUSINESS CARD and BUSINESS CARD INCREASES for STAFF

Lester Nixon requested that the Board consider increasing the business card limits for Mark Brady and Sonya White to \$5,000 from \$1,000 and approve a business card for Brody Parker in the amount of \$2,500. The Board felt it was necessary for Lester to have an increase to \$10,000 from \$5,000. Gene Roundy made a motion authorizing business card increases for staff in the amounts of \$10,000 for Lester Nixon, \$5,000 for Mark Brady and \$5,000 for Sonya White and a new business card in the amount of \$2,500 for Brody Parker. Kay Blackwell seconded the motion, which passed unanimously.

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RATIFICATION and APPROVAL of PAYMENTS

Gene Roundy reviewed the payments made and the payments to be made with the Board (see attachment #9). Gene Roundy made a motion to approve the payments made and the payments to be made. Jim Eardley seconded the motion, which passed unanimously.

SET DATE and TIME for CLOSED MEETING

The Board had no need for a closed meeting to discuss pending or reasonably imminent litigation.

ACTION on LITIGATION MATTERS

The Board had no action to take on litigation matters.

SET DATE and TIME for CLOSED MEETING

The Board had no need for a closed meeting to discuss the character, professional competence, physical/mental health of an individual.

SCHEDULE COMMITTEE MEETINGS

The Audit Committee will meet September 16, 9:00 a.m. at the UCIP Building. The Coverage Agreement Committee will meet immediately following the Board meeting and lunch on September 16. The Nominating Committee will meet via telephonic conference once all nomination forms are received by the members (Sonya White will notify Committee Members).

OTHER BUSINESS

At the beginning of the meeting, LaMar Guymon, Emery County Sheriff and President of the Utah Association of Counties (UAC) Board of Directors, explained that he has been overwhelmed by questions about the relationship between UAC and UCIP. He feels it has gotten to a point where it is starting to fester among the counties. LaMar requested that the UCIP Board select five of their Trustees to make up a Committee with five of the UAC Directors to review and resolve the Building Agreement, resolve any relationship issues and bring these resolutions to the Boards for approval. Kent Sundberg asked what issues LaMar was referring to besides the issues with the building. Lamar said that he is confused about all of the issues because he has not been privy to everything that officials from the counties have contacted him about. He doesn't understand how the relationship has come to 'us and them' and sees it destroying UAC. Jim Eardley made a motion to organize a Joint Committee of UAC and UCIP to resolve any issues involving the Building Agreement and relationship and make a recommendation to both Boards for approval. Ed Phillips seconded the motion, which passed unanimously. The following Trustees were appointed by the Board as members of the Joint Committee: Jim Eardley, Lynn Lemon, Ed Phillips, Kent Sundberg and Steve Wall. The Committee will meet on September 29, 1:00 p.m. at the UCIP Building.

Lester Nixon explained that changes to the Bylaws may need to be made if Washington County becomes a second class county. Also, the Bylaws Committee may want to consider reviewing the set-up of appointed committee chairs serving on the Board. Lester recommended that the Bylaws Committee meet throughout 2005.

The next meeting of the Board of Trustees will be held at 10:00 a.m. on September 16, 2004 at the Utah Counties Insurance Pool Building.

Respectfully submitted by Sonya White, Executive Assistant.

d on this ______ day of ______ 2004

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Gene Roundy, UCIP Secretary-Treasurer



FIXED INCOME REVIEW

prepared for

UTAH COUNTIES INSURANCE POOL

by your Financial Advisor

ROB RICH

8/11/2004

Refer to the attached page "General Notes" - report is incomplete unless "General Notes" are attached.

arising from security transactions should be discussed with a qualified tax advisor. Call features may exist for some securities that could affect the maturing principal schedule and/or yield calculations. SECURITIES: NOT FDIC INSURED/NOT BANK GUARANTEED/MAY LOSE VALUE. Investment products and services offered through either Wachovia Securities, LLC, member NYSE/SIPC, or Wachovia Securities Financial shown. Price and anticipated income information are provided only as a general guide; there is no guarantee that actual prices/performance will closely approximate the prices/performance shown. Tax implications Network, LLC, member NASD/SIPC. Each broker-dealer is a separate non-bank affiliate of Wachovia Corporation. Prudential Securities is a division of Wachovia Securities, LLC. (17738) This does not constitute an offer to sell or a solicitation to buy securities except where specifically indicated by color coding (see legend). Actual prices bid/offered for securities may differ considerably from those

calculations and the depiction of your holdings. These assumptions have been defined whenever possible. Securities prices contained in this report are obtained from various sources, including independent GENERAL NOTES

This report is intended to provide you with a descriptive overview of your current fixed income portfolio and analysis, csecurity characteristics, and securitites pricing estimates include assumptions to facilitate may include analysis, projections and recommendations. The various forms of performance

reported price could be realized. Wachowa Securities does not consider the reported prices actual bids. pricing services. There is no guarantee that the reported prices reflect current maket prices or that the

þe There is no guarantee that this information is complete or accurate in its entirety or that actual performance change, and that all suggested buys are also subject to availability. Any changes to your portfolio should If Buy/Sell recommendations are included in your report please be aware that all prices are subject to first discussed with your Financial Advisor, and your tax professional for any potential tax implications. will closely approximate the performance shown. Variables affecting performance are unknown and unpredictable, and any calculations based upon them simply reflect one of many possible outcomes. Please review all information with your Financial Advisor (FA).

assumptions result in an estimated principal and interest repayment schedule, which is used in combination Actual performance will not match stated performance because it is not possible to precisely predict MBS Securities, Pass Thrus and Collateralized Mortgage Obligations. MBS do not have defined principal cash flows due to principal prepayment uncertainties. This report uses the current industry standard, Public with current price to calculate a cash flow yield. Cash flow yield is the yield used for this security type. or the purposes of this report MBS include Asset Backed cash flow streams. Factors affecting asset prepayments such as future interest rates are unknown. assumptions must be made about the prepayment speed and average life value for MBS. These Securities Assoc. Model as the method for estimating future mortgage cash flows. In this report Mortgage Backed Securities (MBS).

Fixed Rate Capital Securities (FRCS) and Preferred Stock r the purposes of this report FRCS may be perpetual securities with no stated maturity. For perpetual securities a long-term maturity date is assigned to facilitate portfolio and individual security calculations. If these securities have stated maturities, the actual maturity date is used.

FIXED INCOME PORTFOLIO ANALYSIS

Market Balance in the account(s) at time of analysis. 'Other' includes instruments such as UITS, Annuities, grouped by type. 'Bonds' includes individual fixed income instruments such as Treasuries and Agencies, Zeros, Mortgage Backed Securities (MBS), Corporates, and CDs. 'FRCS' refers to Fixed Rate Capital Securities and includes Preferred Stocks. 'Equities' includes individual equities, convertibles but not Preferred Stock. 'Mutual Funds' includes open and closed-end funds. 'Money Market' is based on Money imited Partnerships and securities with unique characteristics not fitting any of the above categories. Section I Portfolio Totals. Portfolio totals are approximate market values of the account holdings

weighted by par value. 'Duration' represents the average of the duration of the individual bonds weighted by average of individual yields. 'Current Yield' is the average of the current yield of each bond weighted by par both interest and principal, from a bond. "YTW" is Yield to Worst. Yield to worst is the lower of the yield to portfolio. 'Coupon' is an average of the coupons of the individual bonds weighted by par value. 'Yrs to Mat' par value. Duration itself is the number of years required to receive the present value of future payments, shown here as the average of the individual bond yield to worst calculations weighted by par value. Cas flow yield is used for MBS. This is not a yield to maturity calculation for the portfolio, as a whole, but an call or yield to maturity for each bond, as calculated using Excel yield functions and assumptions. It is Section II Bond Averages. - This section provides you with descriptive features of the bonds in your value. Current Yield is equal to the coupon divided by the current price, expressed as a percentage. is Years to Maturity, which is an average of the time to maturity (or assumed Average Life for MBS)

in addition to the interest, the income schedule will include those projected principal payments as well. This The schedule assumes that bonds are not called. For portfolios that have MBS that are paying out principal income schedule takes into account potential long or short first coupon payments on Municipal securities. his is an estimated schedule of total monthly coupon payments. Section III Bond Income Schedule.

holdings portfolio. 'Avg. Life / Mat.' Shows the percentage of the holdings that will mature or be prerefunded percentage designation has been provided for these securities (see Security Assumptions). 'Duration' is the within the stated time periods. MBS are included based upon their assumed average life. The 'CALLABLE' number of years required to receive the present value of future payments, both interest and principal, from a bond. The fixed income portfolio is grouped by duration for the periods shown. The Product' distribution feature used is the next date that the bond may be called. A bond may or may not be called on the first call simply shows the percentage of the fixed income portfolio that is invested in different fixed income products date or thereafter. This distribution alerts you to the percentage of your portfolio, which may be called at each time segment. MBS do not have stated call features but do have uncertain maturities, therefore a his section includes four separate breakdowns of the Fixed Income distribution represents your fixed income portfolio grouped according to the call dates shown. The call Section IV Bond Distributions.

- This schedule breaks down holdings according to credit ratings repayments of your fixed income holdings. The schedule assumes that bonds are not called and that MBS accurately predict MBS prepayments or whether a bond will be called. When reviewing this distribution, prepay according to the stated principal prepayment window. Please remember that it is not possible to you should discuss this fact and alternate principal repayment possibilities with your Financial Advisor. iis schedule provides an approximate breakdown of principal Section V Bond Principal Schedule.

ome issues may be rated by only one agency and some are not Section VI Bond Rating Distributions. The issues may be rated by only one agency and some ar rated at all. Please discuss these ratings, their meanings and the suitability of the distribution for your portfolio objectives with your Financial Advisor.

of the preceding sections. All of the assumptions for those sections will continue to hold. This simply is representing both the Existing and the Resulting holdings will be shown on the 'Analysis' page for all six a manner in which you may see the before and after for a given portfolio for the recommended changes. Existing/Resulting.- If your report contains recommendations for Buys and/or Sells columns

date may be shown. Yrs to Mat. is the number of years until maturity, prerefunding, or assumed average life the bond and the applicable call price. Call dates for currently callable bonds are shown as being callable in 30 days. The Total shown for each bond is the sum of the market value, at the given price, plus the accured only as an estimate since actual price changes continually due to market conditions. YT Worst is the lower coupon rate divided by its current price expressed as a percentage. Call Date/Price is the next call date for assumed principal prepayment window. For FRCS of Preferreds with no stated maturity date a substituted defined as follows. Quantity is the face value of the bond or number of FRCS shares. Issuer is the name indicates yield to call was used. For MBS the YTW will be the cash flow yield. Current Yield is the bond's PORTFOLIO DETAIL - This section provides an overview of each fixed income holdings in the portfolio. of the yield to call or yield to maturity as calculated using Excel's yield functions and assumptions. A [c] for MBS. The price shown is the maket price supplied at the time of the analysis. Price should be used Coupon is the bonds stated interest rate. Maturity is the stated maturity date, or in the case of MBS the of the issuer. The Type is the bond type. Rating reflects the Moody's and SP credit rating if applicable. Any recommendations are included and are coded by color. Issues shown in boldfaced blue type are suggested buys, and red boldfaced type is for suggested sells. The columns shown on the page are interest

holdings, Annuities, Limited Partnerships, and other securities that do not fit into the parameters for analysis Security values and Money Market balances stated in the report may differ from actual values and balances report. This page will show the recommended buys and sells separately, and the totals for each, with any OTHER SECURITIES . The Other Securities page(s) lists Equities, Mutual Funds, UIT's, Money Market BUY/SELL RECOMMENDATION This page is included only if there are trades recommended on the as Bonds. All values for these holdings are taken at the time the report is imported into the program. difference. This page will also includes notes with rationale for the recommendations.

Maturity, Duration, and Callable Distributions are illustrations of the bond features as shown in section III of the Analysis page. For reports where recommendations have been made, all of the graph pages will show DATA GRAPHS The Asset Allocation graph represents the entire portfolio in terms of current market The Fixed Income Allocation represents just the Fixed Income assets held in the account. The the "existing" and "resulting as well. value.

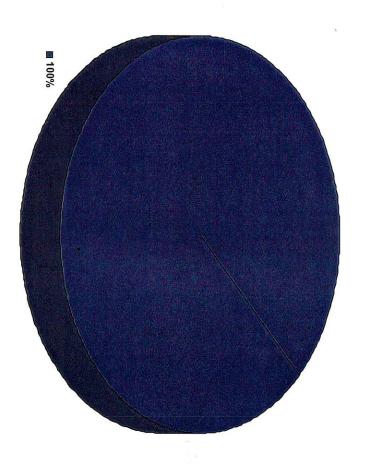
due to market and account activity occurring after the report data was gathered.



ASSET ALLOCATION

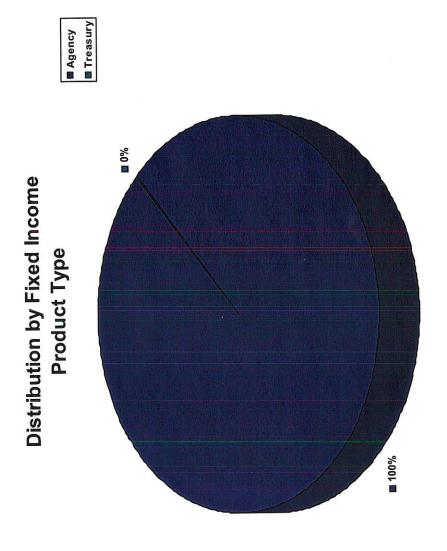
Distribution by Product Type

■ Bonds





FIXED INCOME ALLOCATION



Refer to the attached page "General Notes" - report is incomplete unless "General Notes" are attached.

Ref. ID#: 17738

This does not constitute an offer to sell or a solicitation to buy securities except where specifically indicated by color coding (see legend). Actual prices bid/offered for securities may differ considerably from those shown. Price and anticipated income information are provided only as a general guide; there is no guarantee that actual performance will closely approximate the performance shown. Tax implications arising from security transactions should be discussed with a qualified tax advisor. Call features may exist for some securities that could affect the maturing principal schedule and/or yield calculations. Investment products and services offered through either Wachovia Securities, LLC, member NASD/SIPC. Each broker-dealer is a separate non-bank affiliate of Wachovia Corporation. Prudential Securities is a division of Wachovia Securities, LLC. Securities and Insurance Products: Not Insured by FDIC or Any Federal Government Agency May Lose Value Not a Deposit of or Guaranteed by a Bank or Any Bank Affiliate.



FIXED INCOME PORTFOLIO ANALYSIS

I. PORTFOLIO TOTALS	LS	IV. BOND DISTRIBUTIONS	SNC	V. BOND PRINCIPAL SCHEDULE	AL SCHEDULE	VI. BOND RATING DISTRIBUTION	DISTRIBUTION
		AVG. LIFE / MAT.					
Bonds	\$6,993,725	Less than 5 Yrs	72.53%	2005	\$297,000	Agency	99.60%
FRCS	\$0	5 To 10 Yrs	27.47%	2006	\$700,000	Govt	0.40%
Equities	\$0	10 To 15 Yrs	0.00%	2007	\$1,090,000		
	5	AF To 20 Vo		2008	\$1,825,000		
Mutual Funds	\$0	15 To 20 Yrs	0.00%	2009	\$1,158,000		
MMKT	\$0	More Than 20 Yrs	0.00%	2010	\$1,280,000		
Other	\$410,000	CALLARIE		2011	\$510,000		
Total Value	\$7,403,725	MBS	0.00%	2012	\$130,000		
II. BOND AVERAGES	S	Not Callable	2.86%	Total	\$6,990,000		
		Less Than 2 Yrs	97.14%				
Coupon	3.45%	2 To 5 Yrs	0.00%				
Yrs to Mat	4.293	5 To 10 Yrs	0.00%	#1	×		
YTW	2.46%	More Than 10 Yrs	0.00%				
Current Yield	3.46%	DURATION					
		Less than 5 Yrs	74.39%				
III. BOND INCOME - Next 12 Months	Next 12 Months	5 To 10 Yrs	25.61%				
Sentember	\$12 153	10 To 15 Yrs	0.00%				
October	\$21,100	15 To 20 Yrs	0.00%				
November	\$8,560	More Than 20 Yrs	0.00%				
December	\$20,220						
January	\$23,340	PRODUCT					
February	\$35,363	Agency	99.60%				- T-
March	\$12,153	Treasury	0.40%				
April	\$21,100						
May	\$8,535			NOTES			
June	\$20,220						
July	\$23,319						
August	\$35,363	×					
Total	\$241,425						

Refer to the attached page "General Notes" - report is incomplete unless "General Notes" are attached.

Ref. ID#: 17738

08/11/2004

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PORTFOLIO DETAIL

Total	\$100,308	\$150,163	\$45,051	\$49,577	\$228,820	\$384,462	\$29,610	\$103,133	\$120,684	\$301,144	\$202,862	\$202,102	\$173,129	\$985,477	\$300,812	\$234,839	\$307,029	\$327,114	\$49,154	\$18,175	\$32,245	\$28,287	\$135,023	\$319,189	
rice	100.00	100.00		100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00					100.00	100.00	
Call Date/Price	09/10/04	08/21/04		09/09/04	11/14/04	09/26/04	09/26/04	05/03/05	11/11/04	11/14/04	08/20/04	08/20/04	08/27/04	09/30/04	08/25/04	09/17/04	10/22/04	10/23/04					06/10/05	10/10/04	
Current Yield	2.08%	2.01%	0.00%	2.02%	2.51%	2.24%	2.29%	4.42%	2.00%	3.01%	3.24%	2.12%	3.75%	2.29%	4.00%	4.41%	5.16%	3.54%	0.00%	0.00%	0.00%	0.00%	5.35%	3.24%	
კ≻								[၁]	ြ		150	<u></u>	<u></u>		[c]	်	[<u>c</u>		. 0	. 0	. 0	. 0	<u>ි</u>	٠,0	
YT Worst	2.27%	2.29%	3.13%	2.69%	2.77%	2.96%	2.96%	1.88%	1.82%	3.15%	3.29%	1.21%	1.11%	2.73%	1.18%	1.26%	1.35%	3.77%	3.74%	4.24%	4.14%	3.98%	1.95%	3.94%	
Price	99.76	99.64	95.85	98.78	99.47	98.27	98.39	101.85	100.04	99.61	99.85	100.01	100.08	98.26	100.07	100.27	100.70	98.90	84.75	82.61	82.68	83.20	102.86	96.41	
Yrs to Mat.	1.250	1.250	1.333	1.833	2.000	2.333	2.333	2.750	2.750	2.750	3.000	3.000	3.000	3.833	4.000	4.083	4.167	4.417	4.500	4.583	4.667	4.667	4.833	4.917	
Maturity	11/10/2005	11/21/2005	12/27/2005	06/09/2006	08/14/2006	12/26/2006	12/26/2006	05/03/2007	05/11/2007	05/14/2007	08/20/2007	08/20/2007	08/27/2007	06/30/2008	08/25/2008	09/17/2008	10/22/2008	01/23/2009	02/03/2009	03/07/2009	04/05/2009	04/15/2009	06/10/2009	07/10/2009	
Coupon Maturity	2.070%	2.000%	0.000%	2.000%	2.500%	2.200%	2.250%	4.500%	2.000%	3.000%	3.240%	2.125%	3.750%	2.250%	4.000%	4.420%	5.200%	3.500%	0.000%	0.000%	0.000%	0.000%	5.500%	3.125%	
Rating	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Govt	Agency	Agency	
Type	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency	Agency			Agency	Agency	Agency			Agency	Agency	Treasury	Agency	Agency	
Issuer	\$ 100,000 Fedi Home Ln Bk		FICO	Fedi Home Ln Mtg Agency	FedI Home Ln Bk Agency	Fedi Home Ln Bk	Fedl Home Ln Bk		\$ 120,000 FedI Home Ln Bk Agency	Fedi Home Ln Bk	Fedi Home Ln Bk	FedI Home Ln Bk	\$ 170 000 Fedi Home Ln Bk	\$ 1,000,000 Fedi Home Ln Bk	Fedi Home Ln Bk Agency	Fedi Nati Mtq Asn Agency	Fedi Home Ln Bk						Fedi Home Ln Bk Agency		
Quantity Issuer	\$ 100.000	\$ 150.000			\$ 230,000	\$ 390,000	\$ 30,000	\$ 100,000	\$ 120,000	\$ 300,000	\$ 200,000	\$ 200,000	\$ 170 000	\$ 1.000.000	\$ 295,000	\$ 230,000	\$ 300,000	\$ 330,000	\$ 58,000	\$ 22.000	\$ 39,000	\$ 34,000	\$ 130,000	\$ 330,000	

[r] indicates Pre-Refunded. [c] indicates Yield-to-Call was used.

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N. Vio	VIAOITO	-	PORTFOLIO DETAIL	ΓFC	DITIO	DE	/T3	Í	1					
Quantity Issuer	Issuer	Туре	Rating	Coupon Maturity	Maturity	Yrs to Price	Price	YT Curren	Current	rrent	Call	3.	Total	
\$ 215,000	\$ 215,000 FedI Home Ln Bk Agency	Agency	Agency	3.000%	3.000% 08/13/2009	5.000	100.25	2.48%	[c]	2.99%	[c] 2.99% 02/13/05 100.00 \$215,591	100.00	\$215,591	
\$ 30,000	Fedl Natl Mtg Asn Agency	Agency	Agency	7.500%	02/02/2010	5.500	102.68	1.64%	[c]	7.30%	02/02/05 100.00	100.00	\$30,893	
\$ 20,000	\$ 20,000 Fedi Natl Mtg Asn Agency	Agency	Agency	4.250%	05/20/2010	5.750	100.09	3.86%	[c]	4.25%	11/20/04 100.00	100.00	\$20,221	
\$ 100,000	Fedl Natl Mtg Asn Agency	Agency	Agency	4.250%	05/13/2010	5.750	100.10	3.79%	[c]	4.25%	11/13/04 100.00 \$101,194	100.00	\$101,194	
\$ 300,000	\$ 300,000 FedI Home Ln Bk Agency	Agency	Agency	4.100%	07/30/2010	5.917	99.35	4.22%		4.13%	10/30/04	100.00	\$298,609	
\$ 350,000	\$ 350,000 Fedi Home Ln Bk Agency	Agency	Agency	3.500%	08/13/2010	6.000	100.19	2.68%	[c]	3.49%	11/13/04	100.00	100.00 \$350,753	
									61				Fire the fire	

б

\$ 100,000

Agency Agency

\$ 200,000 \$ 280,000

Fedl Natl Mtg Asn

Agency

\$ 300,000 \$ 100,000

Agency

Agency

6.120%

5.375% 4.750% 5.050%

> 10/22/2010 09/15/2010

6.167

100.60

1.45%

4.72%

100.00 100.00

\$204,202 \$103,454

\$286,819

100.00

\$103,031 \$307,618

102.78

2.15%

6.083

100.32

1.05%

5.03%

4.500% 5.550%

10/03/2011

7.167

99.71

4.55%

4.51%

100.00 100.00 100.00

\$10,137

7.417

10/18/2011 08/23/2011 07/01/2011

7.167

100.72 100.09

1.34%

<u></u> [c] $\overline{\mathbf{c}}$ [c] <u>C</u>

5.51% 6.11% 5.23%

7.000 6.917

1.45%

\$ 80,000 \$ 10,000

Fedi Nati Mtg Asn

Agency Agency

Fedl Natl Mtg Asn FedI Home Ln Bk FedI Home Ln Mtg FedI Home Ln Bk Fedl Home Ln Bk

\$ 10,000 \$ 40,000

FedI Home Ln Bk Fedl Home Ln Bk

Agency

Agency

5.350%

12/24/2012 07/06/2012 01/18/2012

8.333 7.917

100.04

4.76%

<u>C</u> <u>C</u> [C]

5.35% 5.66%

09/16/04 01/06/05 01/18/05 08/23/04 10/18/04 08/23/04 07/01/05 10/22/04 09/15/04

100.00

\$10,081

100.00

\$40,899 \$81,835

100.00

101.61 101.83

1.57%

1.63%

5.89%

Agency

Agency Agency Agency Agency Agency Agency Agency Agency

5.750% 6.000%

[r] indicates Pre-Refunded.

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[c] indicates Yield-to-Call was used.

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Ref. ID#:

17738

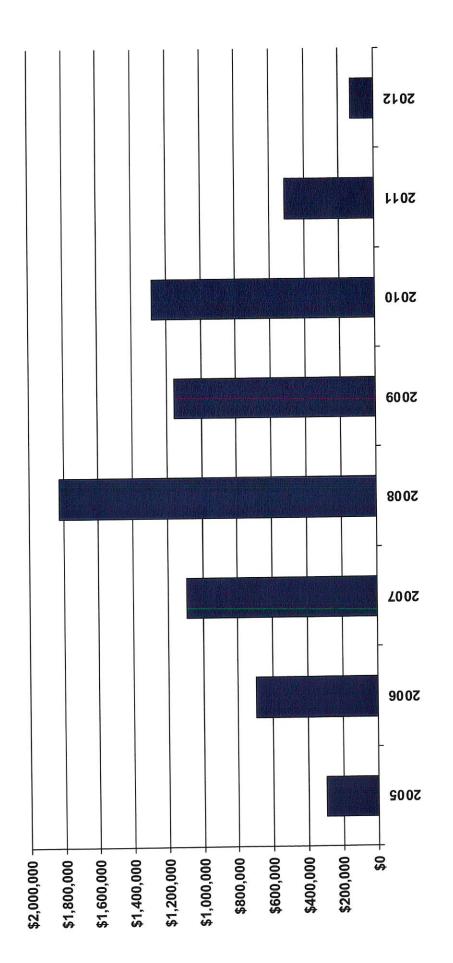
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08/11/2004



MATURITY DISTRIBUTION

Maturity Distribution

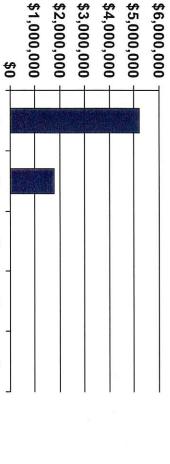


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DURATION DISTRIBUTION

Duration Distribution





Less than 5 Yrs

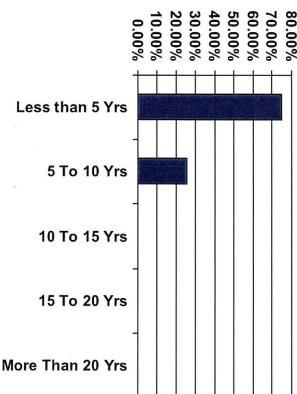
5 To 10 Yrs

10 To 15 Yrs

15 To 20 Yrs

More Than 20 Yrs

% Duration Distribution



08/11/2004

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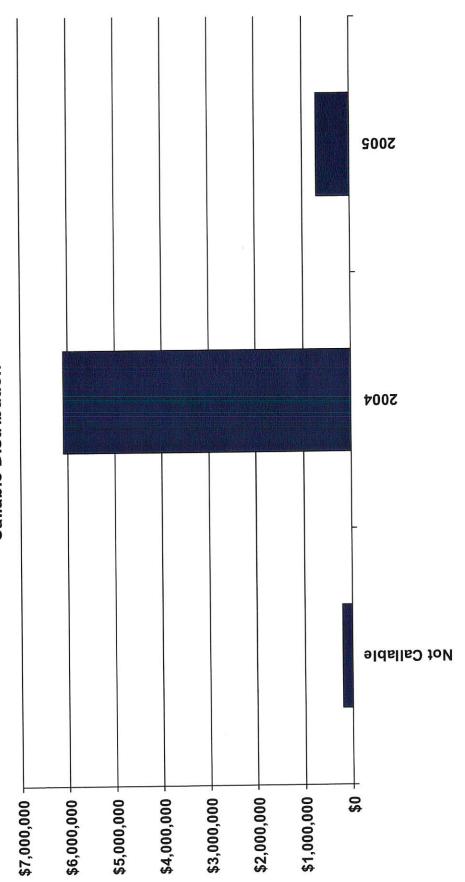
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CALLABLE DISTRIBUTION

Callable Distribution



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OTHER SECURITIES

Bonds

Quantity	Description	Value
125000	Fedl Home Ln Bk 2.52% '06 (Called 3/22/04 @100)	\$125,000
180000	FedI Home Ln Mtg 5.25% '09 (Called 3/18/04 @100)	\$180,000
75000	FedI Home Ln Mtg 5.75% '09 (Called 4/29/04 @100)	\$75,000
30000	Fedl Home Ln Mtg 4.00% '06 (Called 8/2/04 @100)	\$30,000
	Total Bonds:	\$: \$410,000

08/11/2004

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INTEREST INCOME SCHEDU

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Issuer	Coupon	Coupon Maturity Type	Type	Qty I	Date Paid	Date Interest Paid Payment	Issuer	Coupon Maturity Type	Maturity	Туре	Qty	Date Paid	Interest Payment
Sep 2004							Dec 2004						
Fedi Nati Mta Asn	5.050%	5.050% 9/15/2010	Agency	280,000	15	\$7,070	Fedl Home Ln Mtg	2.000% 6/9/2006	6/9/2006	Agency	50,000	6	\$200
Fedi Nati Mtg Asn	4.420%	4.420% 9/17/2008	Agency	230,000	17	\$5,083	Fedl Home Ln Bk	2.500%	5.500% 6/10/2009	Agency	130,000	10	\$3,575
	1			. 2000		642462	Fedl Home Ln Bk	5.350%	5.350% 12/24/2012	Agency	10,000	24	\$268
	Total Exi	sting interes	Total Existing Interest Income Tor Sep 2004 :	: 5004 :		414,135	Fedl Home Ln Bk	2.250%	2.250% 12/26/2006	Agency	30,000	56	\$338
Oct 2004							Fedl Home Ln Bk	2.200%	2.200% 12/26/2006	Agency	390,000	56	\$4,290
Fedi Nati Mta Asn	4.500%	4.500% 10/3/2011	Agency	10,000	က	\$225	Fedl Home Ln Bk	2.250%	2.250% 6/30/2008	Agency	1,000,000	30	\$11,250
Fedl Home Ln Bk	5.550%	5.550% 10/18/2011	Agency	300,000	18	\$8,325		Total Exis	ting Interes	Total Existing Interest Income for Dec 2004:	Dec 2004 :		\$20,220
Fedl Home Ln Bk	4.750%	4.750% 10/22/2010	Agency	200,000	22	\$4,750							
Fedl Home Ln Bk	5.200%	5.200% 10/22/2008	Agency	300,000	22	\$7,800	Jan 2005						
	1		O red concern	. 2004		\$24.100	Fedl Home Ln Bk	5.375%	5.375% 7/1/2011	Agency	100,000	-	\$2,702
	l otal EX	usting interes	l otal Existing interest income for Oct 2004 :	C1 2004 .		921,130	Fedl Home Ln Bk	2.750%	5.750% 7/6/2012	Agency	40,000	9	\$1,156
7000							Fedl Home Ln Bk	3.125%	3.125% 7/10/2009	Agency	330,000	10	\$5,156
NOV 2004							TO CALL MAN	8000 B	6 000% 1/18/2012	Anency	80 000	2	\$2,400
FedI Home Ln Mtg	4.500%	4.500% 5/3/2007	Agency	100,000	က	\$2,263	ופת האוו ואמר והיום	200		6.55	000		\$F 37E
Fedl Home Ln Bk	2.070%	2.070% 11/10/2005	Agency	100,000	10	\$1,041	FedI Home Ln Bk	3.500%	3.500% 1/23/2009	Agency	330,000		677,00
Fedl Home Ln Bk	2.000%	2.000% 5/11/2007	Agency	120,000	7	\$1,207	FedI Home Ln Bk	4.100%	4.100% 7/30/2010	Agency	300,000	SO	061,04
Fedi Nati Mtg Asn	4.250%	4.250% 5/13/2010	Agency	100,000	13	\$2,125		Total Exi	sting Intere	Total Existing Interest Income for Jan 2005:	Jan 2005 :		\$23,340
Fedl Natl Mtg Asn	4.250%	4.250% 5/20/2010	Agency	20,000	20	\$425							
Fedl Home Ln Bk	2.000%	2.000% 11/21/2005	Agency	150,000	21	\$1,500							
	Total Ex	isting Interes	Total Existing Interest Income for Nov 2004:	ov 2004 :		\$8,560							

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INTEREST INCOME SCHEDULE

							\$12,153		r Mar 2005 :	Income fo	Total Existing Interest Income for Mar 2005 :	
j				C			\$5,083	17	230,000	Agency	4.420% 9/17/2008	Fedl Natl Mtg Asn
\$8.535		May 2005 :	ncome for	Total Existing Interest Income for May 2005:	Total Exist		\$7,070	15	280,000	Agency	5.050% 9/15/2010	Fedi Nati Mtg Asn
\$1,500	21	150,000	Agency	2.000% 11/21/2005	2.000%	FedI Home Ln Bk						Mar 2005
\$425	20	20,000	Agency	4.250% 5/20/2010	4.250%	Fedi Nati Mtg Asn						
\$2,125	13	100,000	Agency	4.250% 5/13/2010	4.250%	Fedi Nati Mtg Asn	\$35,363		r Feb 2005 :	Income fo	Total Existing Interest Income for Feb 2005:	
\$1,200	=	120,000	Agency	2.000% 5/11/2007	2.000%	Fedl Home Ln Bk	\$3,188	27	170,000	Agency	3.750% 8/27/2007	Fedl Home Ln Bk
\$1,035	10	100,000	Agency	2.070% 11/10/2005	2.070%	Fedl Home Ln Bk	\$5,900	25	295,000	Agency	4.000% 8/25/2008	Fedl Home Ln Bk
\$2,250	3	100,000	Agency	5/3/2007	4.500% 5/3/2007	FedI Home Ln Mtg	\$3,060	23	100,000	Agency	6.120% 8/23/2011	Fedl Home Ln Mtg
						May 2005	\$3,240	20	200,000	Agency	3.240% 8/20/2007	Fedl Home Ln Bk
							\$2,125	20	200,000	Agency	2.125% 8/20/2007	Fedl Home Ln Bk
\$21,100		ır Apr 2005 :	Income fo	Total Existing Interest Income for Apr 2005:	Total Exis		\$4,500	14	300,000	Agency	3.000% 5/14/2007	Fedl Home Ln Bk
\$7,800	22	300,000	Agency	5.200% 10/22/2008	5.200%	Fedl Home Ln Bk	\$2,875	14	230,000	Agency	2.500% 8/14/2006	Fedl Home Ln Bk
\$4,750	22	200,000	Agency	4.750% 10/22/2010	4.750%	Fedl Home Ln Bk	\$6,125	13	350,000	Agency	3.500% 8/13/2010	Fedl Home Ln Bk
\$8,325	18	300,000	Agency	5.550% 10/18/2011	5.550%	Fedl Home Ln Bk	\$3,225	13	215,000	Agency	3.000% 8/13/2009	Fedl Home Ln Bk
\$225	ω	10,000	Agency	4.500% 10/3/2011	4.500%	Fedi Nati Mtg Asn	\$1,125	2	30,000	Agency	7.500% 2/2/2010	Fedi Nati Mtg Asn
						Apr 2005						Feb 2005
Date Interest Paid Payment	Date Paid	Qty	Туре	Coupon Maturity Type	Coupon	Issuer	Interest Payment	Date Paid	Qty	Туре	Coupon Maturity Type	Issuer

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Ref. ID#: 17738



INTEREST INCOME SCHEDULE

Issuer	Coupon	Coupon Maturity Type	Туре	Qty	Date Paid	Interest Payment	Issuer	Coupon Maturity Type	faturity	Туре	Qfy	Date Paid	Interest Payment
Jun 2005							Aug 2005						
Fed! Home Ln Mta	2.000%	2.000% 6/9/2006	Agency	50,000	6	\$500	FedI Natl Mtg Asn	7.500% 2/2/2010	2/2010	Agency	30,000	7	\$1,125
Fedi Home Ln Bk	5.500%	5.500% 6/10/2009	Agency	130,000	10	\$3,575	Fedl Home Ln Bk	3.000% 8/13/2009	13/2009	Agency	215,000	13	\$3,225
Fedi Home Ln Bk	5.350%	5.350% 12/24/2012	Agency	10,000	24	\$268	Fedl Home Ln Bk	3.500% 8/13/2010	13/2010	Agency	350,000	13	\$6,125
Fedi Home Ln Bk	2.250%	2.250% 12/26/2006	Agency	30,000	56	\$338	FedI Home Ln Bk	2.500% 8/	8/14/2006	Agency	230,000	4	\$2,875
Fedi Home Ln Bk	2.200%	2.200% 12/26/2006	Agency	390,000	56	\$4,290	FedI Home Ln Bk	3.000% 5/	5/14/2007	Agency	300,000	4	\$4,500
Fed! Home Ln Bk	2.250%	2.250% 6/30/2008	Agency	1,000,000	30	\$11,250	FedI Home Ln Bk	2.125% 8/20/2007	/20/2007	Agency	200,000	70	\$2,125
				. 1000		000 000	FedI Home Ln Bk	3.240% 8/20/2007	/20/2007	Agency	200,000	70	\$3,240
	Total Exi	ıstıng Interes	Total Existing Interest Income for Jun Zous :	: coo7 un		920,24	FedI Home Ln Mtg	6.120% 8/23/2011	/23/2011	Agency	100,000	23	\$3,060
							Fedl Home Ln Bk	4.000% 8/25/2008	/25/2008	Agency	295,000	25	\$5,900
Jul 2005	70710	111 10044	, 10000 V	100 000	-	\$2.688	Fedl Home Ln Bk	3.750% 8/27/2007	127/2007	Agency	170,000	27	\$3,188
Fedi Home In BK	5.750%	5.750% 7/6/2012	Agency	40,000	-	\$1,150		Total Existi	ng Interest	Total Existing Interest Income for Aug 2005:	1g 2005 :		\$35,363
Fedl Home Ln Bk	3.125%	3.125% 7/10/2009	Agency	330,000	10	\$5,156							
Fedi Nati Mtg Asn	%000'9	6.000% 1/18/2012	Agency	80,000	18	\$2,400							
Fedl Home Ln Bk	3.500%	3.500% 1/23/2009	Agency	330,000	23	\$5,775							
FedI Home Ln Bk	4.100%	4.100% 7/30/2010	Agency	300,000	30	\$6,150							
	Total E	xisting Intere	Total Existing Interest Income for Jul 2005:	Jul 2005 :		\$23,319							

17738 This does not constitute an offer to sell or a solicitation to buy securities except where specifically indicated by color coding (see legend). Actual prices bid/offered for securities may differ considerably from those shown. Price and anticipated income information are provided only as a general guide; there is no guarantee that actual performance will closely approximate the performance shown. Tax implications anising from security transactions should be discussed with a qualified tax advisor. Call features may exist for some securities that could affect the maturing principal schedule and/or yield calculations. Investment products and services offered through either Wachovia Securities, LLC, member NYSE/SIPC, or Wachovia Securities Financial Network, LLC, member NASD/SIPC. Each broker-dealer is a separate non-bank affiliate of Wachovia Corporation. Prudential Securities is a division of Wachovia Securities, LLC. Securities and Insurance Products: Not Insured by FDIC or Any Federal Government Agency May Lose Value Not a Deposit of or Refer to the attached page "General Notes" - report is incomplete unless "General Notes" are attached. Guaranteed by a Bank or Any Bank Affiliate.

UTAH COUNTIES INSURANCE POOL

Financial Statements and Accountants' Compilation Report

July 31, 2004

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ACCOUNTANTS' COMPILATION REPORT

The Board of Trustees

Utah Counties Insurance Pool

We have compiled the accompanying balance sheet of **Utah Counties Insurance Pool** as of July 31, 2004, and the related statements of revenue, expenses, and changes in net assets and cash flows for the seven months then ended and the accompanying supplementary schedules, which are presented only for supplementary analysis purposes, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of the owners. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or any other form of assurance on them.

Sandy, Utah August 18, 2004

UTAH COUNTIES INSURANCE POOL

Balance Sheet July 31, 2004

ASSETS

Current assets:		
Cash and cash equivalents	\$	2,135,316
Receivables:		
Accounts receivable \$	402	
Accrued restricted investment income receivable	12,573	
Accrued investment income receivable	68,140	
Total receivables		81,115
Prepaid expenses:		
Prepaid brokerage fee	44,697	
Prepaid reinsurance	619,376	
Total prepaid expenses	(property	664,073
Total current assets		2,880,504
Investments:		
Restricted - WC Insurance 1,7	113,042	
Restricted - CRL equity investment	201,707	
Unrestricted	031,695	
Total investments		8,346,444
Capital assets, net of accumulated		
depreciation of \$6,758	-	87,013
Total assets	\$	11,313,961

The accompanying notes to financial statements are an integral part of these statements

LIABILITIES AND NET ASSETS

Current liabilities:		
Reserves for loss and loss adjustment expenses	\$	3,166,016
Pass through premium		782
Accounts payable		59,503
Payroll liabilities		10,802
Compensated absences payable		22,961
Unearned premium		2,324,039
Total current liabilities		5,584,103
Total liabilities		5,584,103
Net assets:		
Invested in capital assets \$ 87,013		
Unrestricted 5,490,575		
Restricted for:		
Auto 48,420		
Building debt service 77,495		
Building repairs and maintenance 26,355		
Total net assets	***********	5,729,858
Total liabilities and net assets	\$	11,313,961

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UTAH COUNTIES INSURANCE POOL

Statement of Revenue, Expenses, and Changes in Net Assets For the Seven Months Ended July 31, 2004

Income: Premiums and other considerations Investment income Investment income - restricted Realized gain (loss) on investments Miscellaneous income Total income Benefits: Losses and loss adjustment expenses Reinsurance expense	\$ 2,760,588 167,661 13,055 (15,237) 24,732 1,601,435 837,123	\$ 2,950,799
Total benefits		2,438,558
Administration expenses: Accounting Actuary Auto expense Auto reserve Bank charges Board expense Bond requirement WC Brokerage expense Building - maintenance Building - repairs & replacement Building - reserve Capitalization costs - CRL Copying Depreciation Dues & subscriptions Exhibitions & sponsorships Fees & licensing Insurance Information technology Lease purchase (debt service) Lobbying & legislative tracking Loss control - training Office equipment Office supplies Pass through - airport liability Postage Premium credits & incentives Printing Professional fees Staff expenses Telephone	10,348 4,000 2,912 20,000 63 21,595 37,500 60,303 11,040 5,647 17,260 201,707 917 6,758 3,318 6,385 1,200 3,708 8,531 30,511 10,025 15,698 186 4,005 15,117 1,575 380 544 19,518 298,620 3,419	
Total administration expenses		 822,790
Less increase in restricted net asset reserves Less purchase of CRL investment Total benefits and expenses Change in net assets, unrestricted Net assets, beginning of period		(42,894) (201,707) 3,016,747 (65,948) 5,795,806
Net assets, end of period		\$ 5,729,858

The accompanying notes to financial statements are an integral part of these statements

UTAH COUNTIES INSURANCE POOL

Statement of Cash Flows For the Seven Months Ended July 31, 2004

Cash flows from operating activities: Premiums collected Reinsurance paid Amounts withheld for others Losses and loss adjustment expenses paid Operating expenses paid	\$ 4,407,245 (1,386,349) 105,957 (1,557,895) (864,035)
Net cash provided by operating activities	704,923
Cash flows from capital and related financing activities: Increase in reserves Purchase of capital assets Net cash used by capital and related financing activities Cash flows from investing activities: Purchase of investments Proceeds from sale of investments Interest on investments 187,634	(131,826)
Net cash provided by investing activities	587,614
Net increase in cash and cash equivalents	1,160,711
Cash and cash equivalents at beginning of period	974,605
Cash and cash equivalents at end of period	\$ 2,135,316

The accompanying notes to financial statements are an integral part of these statements

Reconciliation of change in net assets to net cash provided by operating activities:

Change in net assets	\$ (65,948)
Adjustments to reconcile net income to	
net cash provided by operating activities	
Depreciation \$ 6,758	
Interest received on investments (187,634)	
Amortization of investments 4,113	
Realized loss on investments 15,237	
Increase in reserves 42,894	
Changes in assets and liabilities:	
Decrease in accounts receivable 1,296	
Decrease in accrued investment income 2,805	
Increase in prepaid expenses (664,073)	
Increase in unearned premium 2,324,039	
Increase in pass through premiums 512	
Increase in accounts payable 23,951	
Decrease in premiums	
paid in advance (597,965)	
Decrease in unpaid loss (201,062)	
Total adjustments	770,871
Net cash flows provided	
by operating activities	\$ 704,923

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Notes to Basic Financial Statements

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Utah Counties Insurance Pool (the Pool or UCIP) was incorporated in December 1991 as the Utah Association of Counties Insurance Mutual (the Mutual). In July 2003, the Mutual was renamed the Utah Counties Insurance Pool. The Pool is a non-profit public agency insurance mutual under the insurance statutes of the State of Utah and is an interlocal entity formed under section 11.13.101 et. seq. *Utah Code Annotated, 1953* as amended, as a joint program to insure risks for counties who enter into the interlocal agreement that creates UCIP. The Pool provides general liability insurance which covers public officials' liability, law enforcement liability, auto liability and physical damage, property, and crime. As of January 1, 2004, the Pool began providing Workers' Compensation insurance which covers the statutory obligations for employers for Workers' Compensation insurance under the laws of the State of Utah. All of the Pool's business activities are conducted in the State of Utah.

Accounting Principles

These financial statements are presented in accordance with accounting principles generally accepted in the United States of America (GAAP) and standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. The Pool adopted Governmental Accounting Standards Board Statement No. 34, *Basic Financial Statements - and Management Discussion and Analysis - for State and Local Governments* (GASB Statement 34), in fiscal year 2002, effective January 1, 2001.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Accordingly, actual amounts could differ from these estimates.

Significant estimates of the Pool include the reserves for losses and loss adjustment expenses.

Income Taxes

The Pool is exempt from the payment of income taxes under Section 115 of the Internal Revenue Code.

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Notes to Basic Financial Statements

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Premiums

Substantially all policies have a common annual renewal date of January 1. Premiums written are earned on a daily pro rata basis over the policy term.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Pool considers all highly liquid debt instruments with maturities of three months or less to be cash equivalents. Therefore, the investment in Utah Public Treasurers' Fund and cash on deposit are considered to be cash equivalents.

Reserves for Losses and Loss Adjustment Expenses

The reserves for losses and loss adjustment expenses include an amount determined from individual case estimates and loss reports and an amount based on past experience for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes that amounts are adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed and any adjustments are reflected in the period determined.

Investments

Investments are comprised of various U.S. Government securities. Investments in U.S. Government securities for July 31, 2004 consist of held-to-maturity securities.

Held-to-maturity securities are reported at cost, adjusted for amortization of premiums and accretion of discounts that are recognized in interest income using the effective interest method over the period to maturity.

The investment in County Reinsurance, Limited (CRL) is valued using the equity method of accounting. Under the equity method, the Pool recognizes its share in the net earnings or losses of the company as they occur rather than as dividends are received.

Restricted Investments

The investment that is restricted for Workers' Compensation is a bond that is pledged for the Workers' Compensation self-insurers' bond that the Pool was required to post with the Labor Commission to receive their self-insurers' permit.

Notes to Basic Financial Statements

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Restricted Investments (Continued)

The investment that is restricted for CRL is equity in CRL that the Pool may not access until it has been a member of CRL for at least five years. The Pool's membership in CRL began January 1, 2004. The equity is capital that CRL is required to maintain under Vermont law.

Capital Assets

Capital assets are defined by the Pool as assets with an initial individual cost of more than \$500. Capital assets are stated at cost less accumulated depreciation. Depreciation on furniture, equipment and electronic data processing equipment is provided over the estimated useful lives of the assets on the straight-line method. Useful lives vary from 3 to 5 years.

Maintenance and repairs, which do not materially extend the useful lives and minor replacements, are expensed as incurred.

Compensated Absences

Accumulated unpaid vacation and sick pay amounts are accrued when benefits vest to employees and the unpaid liability is reflected as compensated absences payable. The amount accrued as of July 31, 2004 was \$22,961.

2. INVESTMENTS IN UTAH PUBLIC TREASURERS' INVESTMENT FUND (PTIF)

The Public Treasurers' Investment Fund (PTIF) is a pooled investment fund enabling public agencies to benefit from the higher yields offered on large denomination securities. The PTIF is similar in nature to a money market fund, but is subject to the Money Management Act and Rules of the Money Management Council. The PTIF invests in corporate debt, U.S. Agency notes, certificates of deposit and commercial paper. The maximum final maturity of any security invested in by the PTIF is limited to five years. The maximum weighted average life of the portfolio is limited to 90 days. There is no maturity date on an insurer's investment in the PTIF. PTIF deposits are not insured or otherwise guaranteed by the State of Utah. Participants in the PTIF pay an administrative charge on an annual basis based on the average account balance. The PTIF is operated as a service to local governments and does not generate a profit to the Utah State Treasurer. The investment in PTIF totaled \$1,845,809 for the month ended July 31, 2004.

Notes to Basic Financial Statements

3. REINSURANCE

The Pool has purchased specific and aggregate reinsurance coverage. The agreements provide for liability insurance in excess of a \$250,000 self-insured retention and property and crime insurance in excess of a \$150,000 self-insured retention up to an aggregate loss limit. The Pool has purchased reinsurance to protect against losses above these limits.

Effective 2003, the Pool has purchased only specific reinsurance coverage. The agreement provides for liability insurance in excess of a \$250,000 self-insured retention and property and crime insurance in excess of a \$150,000 self-insured retention.

Estimated claims loss liabilities are stated net of estimated losses applicable to reinsurance ceded to other insurance companies. However, the Pool is contingently liable for those amounts in the event such companies are unable to pay their portion of the claims.

Unsecured Reinsurance Recoverables

The Company does not have an unsecured aggregate recoverable for losses, paid and unpaid including IBNR, loss adjustment expenses and unearned premium with and individual reinsurers, authorized or unauthorized, that exceeds 3% of the Pool's policyholder surplus.

Reinsurance Recoverable in Dispute

The Company does not have any disputed balances or uncollectible funds.

Statutory Limits – Worker's Compensation

Effective 2004, the Pool reinsures Worker's Compensation to statutory limits above the \$300,000 self-insured retention. County Reinsurance, Limited (CRL) provides a layer of coverage \$1,700,000 excess of \$300,000 self-insured retention. Safety National reinsures to statutory limits above the \$2,000,000 provided by CRL.

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Notes to Basic Financial Statements

4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents at July 31, 2004 included the following:

Cash on deposit	\$ 243,232
Money market fund	46,275
Utah Public Treasurers' Investment	
Fund - held by the Pool	1,845,809

Total \$ 2,135,316

The Pool is required to follow the requirements of the Utah Money Management Act, Section 51-7-1, *Utah Code Annotated, 1953* as amended, in handling its depository and investment transactions. This law requires that investment transactions be conducted through qualified depositories and stipulates the types of securities allowable as acceptable investment transactions. Management believes the Pool was in compliance with the Utah Money Management Act during the month ended July 31, 2004.

The Pool maintains several bank accounts at the same financial institution. Accounts at an institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. As of July 31, 2004 the Pool had amounts in excess of FDIC insurance limit of \$198,140.

5. INTEREST RATES

The interest rates for assets held with the Utah Public Treasurers' Investment Fund were 1.70% for the month ended July 31, 2004.

6. RELATED PARTY TRANSACTIONS

The Pool pays UAC quarterly for building maintenance, office supplies, DSL lines, etc. The Pool also pays UAC for its portion of the building. Amounts payable to UAC as of July 31, 2004 amounted to \$30,511.

Both the Pool and UAC have agreed that the Pool has an equity interest in the building, but no formal agreement has been signed as to the specifics of the Pool's equity interest in the building.

Notes to Basic Financial Statements

7. CONTINGENCIES

The Pool is subject to litigation from the settlement of claims contested in the normal course of business. The losses from the actual settlement of such unknown claims are taken into consideration in the computation of the estimated unpaid loss and loss adjustment expense liabilities.

8. INVESTMENTS

The carrying amounts of investments and their fair values at July 31, 2004 were as follows:

	Cost / Amortized Cost	Unr	iross ealized sains	Gross Unrealized Losses	Fair Value
Government bonds Restricted government bonds	\$ 7,031,695 1,113,042	\$	2,908	\$ (112,680) (11,980)	\$ 6,921,923 1,101,062
Restricted equity investment	201,707		-		201,707
Total investments	\$ 8,346,444	\$	2,908	\$ (124,660)	\$ 8,224,692

9. RETIREMENT PLAN

The retirement plan for employees of the Pool is funded by the Pool. The employees are covered under the multiple-employer, public employee retirement systems administered by the Utah Retirement System. This plan is noncontributory and includes a 401(k) plan.

The Pool contributes 11.09% under a pension plan and 8.54% of employee's salaries under a 401(k) plan. The Pool's employees are also covered under a 457 plan administered by Nationwide Retirement Solutions for which the Pool contributes 4.3% of employee' salaries.

The total retirement expense for the Pool for the seven months ended July 31, 2004 was \$41,566.

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SUPPLEMENTARY SCHEDULES



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Liability Budget to Actual Comparison For the Seven Months Ended July 31, 2004

	2004 Budget	Y-T-D Actual	Budget Remaining	Percent Complete
Income:				
Premiums and other considerations	4,235,916	2,321,833	(1,914,083)	55%
Investment income	250,000	167,661	(82,339)	67%
Realized gain (loss) on investments	-	(15,237)	(15,237)	0%
Miscellaneous income	-	9,615	9,615	0%
Total income	4,485,916	2,483,872	(2,002,044)	55%
Benefits:				
Losses and loss adjustment expenses	2,290,464	1,336,104	954,360	58%
Reinsurance expense	1,200,316	716,298	484,018	60%
Total benefits	3,490,780	2,052,402	1,438.378	59%
Administration expenses:				
Accounting (Larson & Company)	18,700	10,347	8,353	55%
Actuarial Analysis (BYNAC)	8,500	4,000	4,500	47%
Automobile Expense	6,090	2,912	3,178	48%
Automobile Reserve	16,240	16,240	-	100%
Bank fees	100	52	48	52%
Brokerage Fees (Arthur J. Gallagher)	80,000	46,667	33,333	58%
Board Expense	22,736	21,595	1,141	95%
Building: Maintenance	12,000	11,040	960	0%
Building: Repairs & Replacement	5,634	5,647	(13)	100%
Building: Reserve	17,260	17,260		100%
Capitalization Costs - CRL	145,846	149,585	(3,739)	103%
Copying Costs	1,200	917	283	76%
Depreciation	-	6,758	(6,758)	0%
Dues / Subscriptions	3,500	3,318	182	95%
Exhibiting and Sponsorship	8,120	6,385	1,735	79%
Fees & Licensing	-	1,200	(1,200)	0%
Incentives	4,060	380	3,680	9%
Information Technology	64,000	8,531	55,469	13%
Insurance	5,500	3,356	2,144	0%
Lease Purchase (Debt Service)	70,000	30,511	39,489	44%
Lobbying & Legislative Tracking	8,120	10,025	(1,905)	123%
Loss Control / Training	14,000	15,698	(1,698)	112%
Office Equipment Office Supplies	30,000	186	29,814	1%
Postage	7,500	4,005	3,495	53%
Printing	1,500	1,575	(75)	0%
Professional Fees	2,000	544	1,456	27%
Staff Expenses	15,000 30,000	19,518 18,436	(4,518) 11,564	130%
Staff Salaries	258,626	165,216		61%
Staff Retirement	60,586	37,455	93,410 23,131	64%
Staff FICA	21,895	13,057	8,838	62%
Staff Medical Insurance	50,923	35,577	15,346	60% 70%
Telephone	5,500	3,419	2,081	62%
Total administration expenses	995,136	671,412	323,724	67%
Less purchase of CRL investment		(140 505)	140 505	
Less increase in restricted net asset reserves	-	(149,585) (39,134)	149,585 39,134	
Total benefits and expenses	995,136	2,535,095	1,950,821	
Decrease in net assets, unrestricted	-	(51,223)	(51,223)	

Note:

This year is 58% complete

UTAH COUNTIES INSURANCE POOL Schedule of Income and Changes in Net Assets by Policy Year - Liability For the Month Ended July 31, 2004

Considerations as investments as the constraint of the constraint						1	-	1000			-	-		-	-
Conditional control co		1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	Total
Continueshing Continueshin	ome:														
Comparison Com	Premiums and other considerations	6	•	i.	ĸ		i	ř	1.		÷	*	*	344,689	344,689
Company Comp	Desired nois flood on inscendents	ĸ	E.	ć	ě	e	i	,	t	1	¥		я	22,700	22,700
Company Comp	Miscellaneous income										i			(30)	(30)
Accounts paid conjuncts paid (Conjunction) (10,000) (1) 4,327 (2,000) (4,014) (10,000) (1) 4,327 (10,000) (4,014) (10,000) (1) 1,000 (10,000) (1) 1,000 (10,000) (10,	Total income													367,359	367,359
Comment Comm															
(1,48) 5,531 (27,79) (1,00) (1) 4,577 (2,00) (1,0) (Losses and allocated expenses paid	,	2.535	3 151	1 480		4 487	25.703	7.0	(52 642)	20.00	790 04	717	030 050	200 700
(10,000) (1) (4577 (39,000) (40,000) (15,072) (39,000) (40,000) (15,072) (39,000) (40,000)	Case reserves	1			(1,489)		5.533	(25,700)	(4 614)	52 642	10.088	21342	08,003	317 805	480 588
authorit expenses authorit expe	Incurred but not reported	4		•		33	(10,000)	Ξ	4.527		(38,989)	(40,996)	(159,810)	(514,725)	(761,004)
Control operates (Control) (Mac) (Owed and paid recoverable														
(Company) (Compa	under excess policy		(2,535)	(3.151)		0			Ę:		0	į.	E		(5,686)
Content to produce the content to produce the content to produce the content to produce the content to content	Tensurance expense													102,330	102,330
Congramy) (Vo.) (V	Total Landa							-	-					9,650	9,650
Company) (VAC) (VA	lotal benefits	1				63	e	ř.						293,202	293,202
VaContain) VaContain) VaContain) VaContain) VaContain) VaContain) VaContain) VaContain	injectration occupant														
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H Service) 4,326 19 10 11 11 11 11 11 11 11 11	Interest Expense	•	1			,	37	a	ï	3			•	1.5	3
1717 7717 7717 7717 7717 7717 7717 771	Lease Purchase (Debt Service)	,	-	Control of the Contro		•	9	e.	5	э	9	ю	1	4,359	4,359
99 4,326 717 717 717 717 717 718 6,409 6,409 6,409	Lobbying & Legislative Tracking	•		,					ı	٠					٠
236 84 84 859 8717 8717 8717 8717 8717 8717 8717 871	Loss Control / Training	•					1 6							4 326	4 326
7.17 ce Trition expenses RL invastment Autrition net asset reserves and expenses and expenses 6,400	Losses				-000			. 1			,		,		
717 ce Rt investment infelced net asset reserves and expenses and expenses	Office Equipment		A STATE OF			,							,		,
256 277 2077 3,593 3,693 3,100	Office Supplies						9		1	•				717	717
28.583 3.583 3.583 3.583 3.583 3.583 3.583 3.583 3.783	Other Expenses	3	,	97		٠		0			10	9			
25.63 26.409	Other Services (UAC)	,	,	400			- 50			- 30	3	- 0			
ce 7,748 RL invastment Article one asset reserves and expenses 380,950	Postage	•	•		2.			S .	0 1				•	326	326
2564 2644	Printing					1	e 1			. 1			•	Bd	84
2,563 2,648 2,648 2,077 2,077 2,077 4,076 Rt Investment Articled net asset reservos and expenses 6,409	Professional Fees		,			,	e v						,	,	,
ce 6,409 AL Investment tricted net asset raserves 67,748 Author expenses 67,748 Author expenses 67,748	Staff Expenses												,	3 593	3.593
ce 6.372 Coff 7.072 RI Invostment Assat reserves 6.409 and expenses	Staff Salaries	2	,	3	12	•	9	,		. 5				28 4BB	26 468
2,077	Staff Retirement		,	9		,				- 10				6 372	6 372
ration expenses RL invastment Activities of net asset reserves and expenses 6,409	Staff FICA			- 30										2,0,0	2,000
ration expenses RL invastment At invastment	Staff Medical Insurance	12	,	5	22	,		,		79	- 9	-	,	4 878	4 876
Rt Investment asset reserves 380,050 and expenses	Telephone		,	1	9	,		9		0	,			364	884
Rt Invostment tricted net asset reserves 380,950 and expenses 6,409	Total administration expenses				١.			,						67.748	67.748
Rt. Invastment Afriction net asset reservos and oxpenses															
and expenses 6.409	Less purchase of CRL investment		,	e		ě		×		r		r		·	
360,050	Less increase in restricted net asset reserves	×	£												
300,050 6,409															
	Total benefits and expenses													360,950	360,950
	(loes)	10	9	100	618	8								0.00	007.0
	(200)	03	Ö.	ris .	OS.	Č.		65			Œ		e:	804.0	6010
	ibuted capital				,	,		,		·	,	•	,		
	Net assets, end of period		ì	1	,	ì	,	3	,	,	9		,	6 409	A 409

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UTAH COUNTIES INSUFANCE POOL
Schedule of Income and Changes in Net Assets by Policy Year - Liability (Continued)
For the Seven Months Ended July 31, 2004

							-	The state of the s		-				
- Common of														
Earned premium	•60	•	10	16		e			e.	i			2 321,833	2,321,833
Investment income Administrative Fee Reimbursement	(*)		•	5	•	c	ij.	•		¥.	×		167,681	167,661
Realized gain (loss) on investments	3).	,	91		•	10	•	29	1280				(15,237)	(15,23)
Miscellaneous income Total Income				1		1			. -			1	2.483.872	2 483 872
Barraffr													i	
Losses and allocated expenses paid	(231,258)	84,458	(3,856)	27,723			295,189	1.465.099	277.782	180,915	1,482,328	4,892,015	656,035	9,470,231
Case reserves				10.483	24.828	(70,915)	200.120 (495,309)	302.213 (1.767.312)	354,161 (631,943)	120,702 (301,617)	419,963 (1,902,291)	308.387 (5,198,402)	1,265,985 (853,466)	2.933.927 (11.286.258)
Owed and baid recoverable under excess policy	231.256	(84,458)	3.856		1	3	,				10	8	89	140.85
Ī	٠			ж	,	×	2.	×			. 15		716,298	716.298
Unandicated loss adjustment expenses Total benefits				2 052 402	2 052 403
A shared in the second of									4			E	30013	200
Accounting (Larson & Company)	81		ĵ.					All and a second						
Actuarial Analysis (BYNAC)			•	×	•	-	008*						4.000	4 000
Administration Fee (UAC)	×	9.		24	•			-0.00		4	•	,		٠
Automobile Expense	a i		•							i	1	•	2,912	2,912
Bank Hees						1 5			-		1		16,240	16,240
Brokerage Fees (Arthur J. Gallagher)													48 867	46 867
Board Expense			•			¥			x		•	i.	21,595	21,595
Bond Requirement WC	i.		•	1)		*					ų.	9 1	, ;	,
Building: Repairs & Replacement													11,040	11.040
Building: Reserve	r			ĸ		-		4			Ŷ	•	17,260	17,260
Capitalization Costs - CRL	KI	**		e	Ē				×	£		,	149,585	149,585
Depreciation		0.1	6 6	6 6			Signature.						917 6 758	6 758
Dues / Subscriptions													3,318	3,318
Expenses Paid to UAC	•			6	ord Ton.							Ē		
Fees & Licensing					di)								1,200	1,200
Incentives									- 6	10	172	ï	380	380
Information Technology		1					-		•000	600		e:	8,531	8,531
Interest Expense		э	÷		AD THE		(::) ke						2,330	0.5.6
Miscellaneous expense			-		·	,	э :		9	,				
Lobbying & Legislative Tracking	. ,								v 0	. 10			10,511	10.05
Loss Control / Training	٠			1		t			¥	,	•	*	15,698	15,698
Cosses											٠	1		
Office Supplies					0.2		c -c						4,005	4,005
Other Expenses	ï					٠	×	÷	·	e	ı	ï	¥	,6
Onet Services (OAC)				V			× .						1 575	1 575
Premium Credits and Incentives			7				e w			c e		r	25.	2
Printing	e e	e			e	•	e	·	v	e		·	544	544
Property and Equipment				e ce			ю т			е е			19,518	19,518
Staff Expenses		×	٠		•	٠				. 0		·	18,436	18,436
Staff Salaries	, ,												165.216	165,216
Staff Retirement							×						37,455	37,455
Staff FICA Staff Medical Insurance	8 4	36 Y		¥ 1	× 1								13,057	13.057
Telephone									0.00				3,419	3,419
Total administration expenses			,			٠							671,412	671,412
Less purchase of CRL investment		3	e.	•	9	9					•		(149,585)	(149,585)
Leas micrease milesurcied net assertessives													(38,134)	(38,134
Total benefits and expenses					×						,		2,535,095	2,535,095
Net Income (loss)		1	2	•	٠	•				9			(51,223)	(51,223)
The second secon														
ordibuted capital						,								

			•
		E.	

UTAH COUNTIES INSURANCE POOL
Schedule of Income and Changas in Nat Assals by Policy Year - Liability (Continued)
Inception to July 31, 2004

	1882	1003	1884	The Party of the P						7007	2002	2003	2007	10101
Earned premium	1.302.822	1 443 143	1 571 870	1775 358	1 844 818	2 274 005	2 351 523	2 470 776	A 20 C	2 222 874	2 ADE AD3	2 020 054	222 102	705 555 05
Investment income	152.239	168,656	192.275	198.970	128.063	344,931	406.049	441,615	579,370	432,139	231,873	225,390	167,661	3,667,231
Administrative fee reimbursement	c	к:		•	ě	×		ž.			124,586	22.894		147,480
Merallandus income	•	e s			•					. ;		(4.052)	(15,237)	(19.289
Total Income	1,454,881	1.811.789	1.764.145	1.974.328	1 970 879	2815 038	2 750 572	2 021 408	2 030 604	3 657 281	5.877	1.811	9,615	22 080 408
						200	1000	204,136,2	2000	102, 100,0	6,101,020	180'071'+	2,403,012	23,008,400
Banefits:														
Owed and paid recoverable	1.143.986	1,612,172	1,452,558	1,115,903	1.617.424	1,343,144	1,558,002	1,182,542	1,092,771	699,896	1,283,583	2,590,871	1,268,554	17,961,386
under excess policy	(293,967)	(512.172)	(102.558)	,	•		,		,	,	,	1)	7008 8007
Reinsurance expense		•		•	,			8 6		870.731		1374225	718 298	2 981 254
Unallocated loss adjustment expenses	201.001	202.002	207.008	247.810	239.514	236.022	287,921	253,050	224.000	223.998	232.960		67.550	2,621,734
	00,100,1	200.205.1	900,100,1	616,506,1	BCB'BCB'	1,579,100	1,845,023	1,435,582	1/3/8/6/1	1,794,625	1,518,543	3,965,096	2,052,402	22,635,678
Administration expenses:								A						
Accounting (Larson & Company))C	•		٠	ř		40		•	•	17,970	10,347	28.317
Actuarial Analysis (BYNAC)		c			•						٠	15,386	4.000	19.386
Administration Fee (UAC)	186,819	225,000	225,000	260,000	260,000	267,500	280,000	358,610	447,688	446.815	494.804		•	3.452.238
Automobile Expense	٠									,	,	2.800	2,912	5 512
Automobile Reserve		٠											16 240	18 240
Bank Fees		•		٠	•		. Ho.					PVC	22	800
Brokerage Fees (Arthur J. Gallagher)	150.000	150.000	150.000	125 000	125 000	108 125	S0 405,000	105 500	101	105 000	DOD DR	OUO OB	46 887	4 430 203
Board Expense		,				27	20.00		000,101	000,501	000,00	32,000	40,00	287,054,1
Building: Maintenance												12 571	21,080	23,038
Building: Repairs & Replacement	•	•	0.0			1000						13,35	0.040	24,30
Building Reserve		80				20					c		1000	0,04
Capitalization Costs - CR			-				1000	•	•				007'11	107.71
Copying Casts	•							•	•				148,080	149,363
Depreciation									•			127	916	200
Dues / Subscriptions				25	- Ang				(880)			3 9 4 5	2 6	58.7
Exhibiting and Sponsorship		,	3					-				200	20.0	14.534
Expenses Paid to UAC	,			2		The state of the s	æ.		9.0		23			
Fees & Licensing					•		Serve .				1		1 200	1 200
Incentives				٠				30			- 54	,	CRE	ORK
Information Technology		ř				-					٠	4.178	8.531	12.709
Insurance		v	,		- 50	•				*	ī	4,199	3,356	7,555
Interest Expense	•	v	٠		-			269,899	39,220	3	ï	,		309,119
Miscellaneous expense		e	c	-				ř			¥			
Lease Purchase (Debt Service)	•	ř	r	-	THE PERSON NAMED IN	- A. C.		·		£	v	68,549	30,511	99,060
Lobbying and Legislative Tracking	•	iii	ĸ		die		ï	x			T.		10,025	10,025
Loss Control / Faming	•	ř		•				e	×		ï	14,078	15,698	29,778
Office Stanties	•					•	6	c		e	ï	1,540	186	1,726
Other Expenses	. 80	. 0	23.160		200 200							2,325	4,005	6,330
Other Services (UAC)	CAD'O	6,563	801 'SZ	13.400	20,700	4.121	20,958	4,143	3,363	30,837	48,309		5	184,352
Postage						•			œ i	0.1		4 078	1 575	200
Premium Credits and Incentives	•			160						6 9		77 888	20.	77 868
Printing	1				353 *				•		•	2 204	544	2.748
Professional Fees	77,374	73,449	84.209	37,287	33,481	16,092	38,184	37,013	29.551	35,805	46,182	25.070	19,518	553,175
Property and Equipment		٠												
Staff Expenses		٠			12		,	84	80	20	,	25,396	18,436	43.832
Staff Salanes			ï		ı.	•			a			201,446	165,218	366.662
Staff Retrement			6 1	. ,								ACC DE	37.455	75.670
Staff FICA			•					e a	е т	6.4		13.727	13.057	26.784
Staff Medical Insurance			1	٠	,			•				30,992	35,577	66.569
Telephone Total administration accounts	. 000	457.042	482 270	495 777	130 167			300 144		. 0.0	. 000	4.558	3,419	7,975
local administration expenses	430,888	45/,012	482,378	435,777	438,167	389,838	444,122	//4.565	620,822	618,457	669,295	691,337	871,412	7,131,168
Less purchase of CRL investment	٠		r	×		i	•	Ť		*	•	*	(149,585)	(149,585)
Loss increase in resulcied het asset feserves													(38,134)	(39,134)
Total benefits and expenses	1,481,887	1,759,014	2,039,384	1,789,290	2,296,105	1,975,004	2,289,145	2,210,257	1,937,593	2,413,082	2,185,838	4,656,433	2,535,095	29,578,127
Not income (loss)	(800 70)	(147 215)	1025 2301	175.038	(855 355)	640 033	470.427	211110	003 044	1 344 100	2000	(470 630)	(64 223)	2 544 304
	0.00	10.1.			1027	700'010				00 1	000	0000	1077	24.
Contributed capital	401,913	430,206	464,180	460,780	476,224	9					٠	٠	•	2,233,303
Steamen Leafinghan of economic		9		9	8	(64 466)	200.76	400 30	1000	4 000				8
						(001,10)	303'40	1000	(page)	200				
Borrowed surplus	620,000						•	(30,101)	(589,899)					
	-	,00							1					
Ending net assets	994.887	282,991	188,941	635,818	150,998	579,488	504.829	708.312	398,112	1 251 199	581,990	1470 5381	154 2221	2 2 2 2 2

Worker's Comp Budget to Actual Comparison For the Seven Months Ended July 31, 2004

	2004 Budget	Y-T-D Actual	Budget Remaining	Percent Complete
Income:				
Premiums and other considerations	940,738	438,755	(501,983)	47%
Investment income	20,000	13,055	(6,945)	65%
Realized gain (loss) on investments				0%
Total income	960,738	451,810	(508,928)	47%
Benefits:				
Losses and loss adjustment expenses	418,941	169,001	249,940	40%
Reinsurance expense	223,532	120,826	102,706	54%
Third party administrator	160,000	96,331	63,669	60%
Total benefits	802,473	386,158	416,315	48%
**				
Administration expenses:				1000
Accounting (Larson & Company)	₹ 8,000	_	8,000	0%
Actuarial Analysis (BYNAC)	4,000	-	4,000	0%
Automobile Expense	1,410	-	1,410	0%
Automobile Reserve	3,760	3,760	-	100%
Bank fees	200	11	189	6%
Brokerage Fees (Arthur J. Gallagher)	25,000	13,636	11,364	55%
Board Expense	5,264	-	5,264	0%
Bond Requirement WC		37,500	(37,500)	0%
Capitalization Costs - CRL	48,989	52,122	(3,133)	106%
Exhibiting and Sponsorship	1,880	-	1,880	0%
Incentives	940	-	940	0%
Insurance	-	352	(352)	0%
Loss Control / Training	5,000	9 990	5,000	0%
Staff Expenses	5,000	1,495	3,505	30%
Staff Salaries	31,374	18,302	13,072	58%
Staff Retirement	7,047	4,111	2,936	58%
Staff FICA	1,945	1,134	811	58%
Staff Medical Insurance	6,576	3,836	2,740	58%
Telephone			-	0%
Total administration expenses	158,265	136,259	22,006	86%
Less increase in restricted net asset reserves	-	(3,760)	3,760	
Less purchase of CRL investment		(52,122)	52,122	
The factor of the mines of the mines of the factor of the	***************************************	(02,122)	02,122	
Total benefits and expenses	158,265	80,377	77,888	
•				
Decrease in net assets		(14,725)	(14,725)	

Note:

This year is 58% complete

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UTAH COUNTIES INSURANCE POOL Schedule of Income and Changes in Net Assets by Policy Year - Worker's Comp For the Month Ended July 31, 2004

Income:	1997													
ncome:	7001	1993	1994	1995	1996	1887	1888	1999	2000	2007	2002	2003	2004	lotai
Premiums and other considerations	36	а	a	1	ı	ī	ı	1	1	r	T	1	94,209	94,209
Investment income	T.	t		1		ı	1	ji	1	n	a	,	2,443	2,443
Realized gain (loss) on investments			1	,	к :	x :	r	£	r	e :	E	e :	e ·	t.
Miscellaneous income							1	1	1		-	-		, 00
l otal income	1			a.	, ti	r	ı	ı	r		3%	ï	700'06	700'06
Benefits:														
Losses and allocated expenses paid	E	E	t	1	3	.1	11	ж	1	п	a	,	38,501	38,501
Case reserves		1				·	T.	1	r	r	·		113,005	113,005
Incurred but not reported	391	:0	31		9	3	1	1	a	а	9	1	(127,363)	(127,363
Owed and paid recoverable														
under excess policy	9	.1	9	21		э		1	1	ı	x	•		1
Reinsurance expense	ŧ	ε	£	c	e	E		E	E:	e	e		21,557	21,557
Unallocated loss adjustment expenses		,	,	3.	3.	3.		1	,	1		1	10,460	10,460
Total benefits	tr	6	L.	15	L	-		-	e	T.	r	1	56,160	56,160
Administration expenses:							14							
Accounting (Larson & Company)	2.5	3	p	3	3.	7	-450	ž i	1	1	ī	•	ī	*
Actuarial Analysis (BYNAC)	£	t	E	e	t			c	E	16	C	Ü	1	T
Automobile Expense	.1	.1	31	9	()		1		ı	g	3	1	ì	ī
Automobile Reserve						ı	1	£	т	r	c	i	Ø	O)
Bank Charges	t	Ŀ			•	-	-	1	э	э	n		1	1
Brokerage Fees (Arthur J. Gallagher)	2	a	3	3	5		96	1	,	1	r	ij	2,273	2,273
Board Expense	r	£	Ŀ	e	-	-1197	-	c	r	r		1	9	
Bond requirement WC	э	9		-	· 40	-	a	1	a	r	ı	,		
Capitalization Costs - CRL				1	- 450		r	I;	ı.	r	c	ř	1,635	1,635
Exhbiting & Sponsorship		ı					a	э	1	ı	r	ı	ı	e -
Incentives		æ		-	A to the second	-	r	1	r	r: :	10 1	r		
Lobbying & Legislative Tracking	ε	t)	Ŀ			-	ı	1	1				,	
Loss Control / Training	(d	31	A PROPERTY OF THE PARTY OF THE			1	1		т	r		•		1 7
Staff Expenses	Ŀ	ı		- Western		u	С	E	ı		1	,	0.54.0	2,0
Staff Salaries	3.Fo	1	-		-	3	3	1	ı			•	2,615	2,012
Staff Retirement	ī	£	Če	1	-	Ε	E	6	E	10	1	1	587	187
Staff FICA		gi.	-	ş.			3	1	x	,	·	·	162	291
Staff Medical Insurance			Á	a,			E .		1	1			248	248
Total administration expenses	1	1						1				ï	9,324	9,324
Less increase in restricted net asset reserves		131			33	э	я	3	9	3	1	,	ï	
Less purchase of CRL investment	1								ĸ			0	(1,635)	(1,635)
Total benefits and expenses	a		,					,	1	ı	r		63,849	63,849
Net income (loss)		3.1	1	ī	i		x.	£	E	ı	E	Ė	32,803	32,803
Contributed capital			,						1					
												0	32 BU3	2000

				*
				ese.
		(40)		

UTAH COUNTIES INSURANCE POOL
Schedule of Income and Changes in Net Assets by Policy Year - Worker's Comp (Continued)
For the Seven Months Ended July 31, 2004

	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	Total
Income:													111	775 007
Earned premium	Ü	r	Ē	e	I	c	i		1		,	•	438,733	450,733
Investment income	ì	ï	ı		1	1	Ť	•	r	e.	Ü		0.00	200
Administrative Fee Reimbursement								,	80	29			ā	,
Realized gain (loss) on investments		i ii		n 3					0.0		i	•		•
Total income		c											451,810	451,810
Ranaffe:														
Losses and allocated expenses paid	,	1	,					,	r	i	ř	Ü	93,739	93,739
	,	- 1	,	а	ì	э	,		9	1	,	•	125,461	125,461
Incurred but not reported	٠	. 1		·	ï			•	ı		1	9	(50,199)	(50,199
Owed and paid recoverable														
under excess policy		ti.	ť	T		1	,		a	1	1	1		
Reinsurance expense	1	1	į	£	Ē	c			e	Č	•		120,826	120,826
Unaflocated loss adjustment expenses								1			,		90,331	90.00
Total benefits	i.			t:	•	ES	1:	•	A				200,	000
Administration expenses:														
Accounting (Larson & Company)	ı		,		ı					ı	L		1	•
Actuarial Analysis (BYNAC)	i	c	Ü	•				•	3	1		• (ı.	r
Automobile Expense	1	а	•		•		1	į.	L	ř	e.			, ,
Automobile Reserve	ř	£.	£.	•	1			•	a	,	1		3,760	3,750
Bank Fees	ī	3	ì	,		4		, at	r.				12 525	13 8 3 8
Brokerage Fees (Arthur J. Gallagher)	į.	¢	r.		1	-	- CONTROL -		,				000,0	200
Board Expense	•	,							E B				37.500	37.50
Bond Requirement WC		1 1			ı			,	, ,		ı		52.122	52,122
Capitalization Costs - CRL	1	1							e a	. 1	,		,	
Exhibiting & openisorships		6 8					,	,	,		į	٠		3
Incentives	,	, ,							8 (1		1	٠	£	
Loss Control / Training		6.0	. 1		-	A STATE OF THE PARTY OF THE PAR	1	i e		i	ı		9	3
Staff Expenses	,		•	100		10.0	9	1	я	i	1	1	1,495	1,495
Staff Salaries	1		-	•		ì		e		ľ	•	,	18,302	18,30
Staff Retirement	•	1	•	•		ì	3	ï		ï	ï	•	4,111	4,111
Staff FICA	r	1			est!	f.		3 4 3	J	ı	1	٠	7,134	5
Staff Medical Insurance		r											136,259	136,259
lotal administration expenses			•		4.									
Less increase in restricted net asset reserves	í	t	1		4	•	1	î	1	ī		•	(3,760)	(3,760)
Less purchase of CRL investment										,			(52,122)	(52,12
Total banefite and expenses				,	٠	٠	٠						466,535	466,535
Total periodica and expenses													1	
Net Income (loss)	¥			i	ř	Ē	rii	E.		•	•		(14,725)	(14,725)
Contributed capital	,			٠	r	,	·					1	,	•
													(14 725)	(14 775)
													100	

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			è

UTAH COUNTIES INSURANCE POOL
Schedule of Income and Changes in Net Assets by Policy Year - Worker's Comp (Continued)
Inception to July 31, 2004

							Policy Year	ear						
	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	Total
Income:														,
Earned premium	Ü	L	1	•		1	9	ı	31	,	1		438,755	438,755
Investment income		ı	ï	ï	ī	i.		E	e	i.	•	,	CCU,5.1	13,055
Administrative Fee Reimbursement										71				,
Realized gain (loss) on investments		1		t				C 3	C 3	. 1				1
Miscellaneous income Total income													451,810	451,810
Renefite:														
Losses and loss adjustment expenses	Ü	6	6		٠		1	э	а	9	ı	à	169,001	169,001
Owed and paid recoverable							di di							
under excess policy	1				0	•		31	1	a	1	r ()	120.826	120.826
Keinsurance expense								e a	с 1	e r			96,331	96,331
Total benefits							-		c			,	386,158	386,158
Administration avnances.														
Accounting (1 arson & Company)		•	1	9	•		•	-	Э	3	ì	¥		r
Actuarial Analysis (BYNAC)		,			1		-	,	ŗ	£	6			
Automobile Expense	,	9	-	1	1	7		j	э	a	,	1	,	·
Automobile Reserve	1	1	,	,	,	į		i	E	Ė		e	3,760	3,760
Bank Fees	1	•	ı	į,	A SERVICE	-			(II)	1	•	3	=	+
Brokerage Fees (Arthur J. Gallagher)	3)		9		-		•	1	ж	ï	E	13,636	13,636
Board Expense		·		ı			-	t	, E	10	9	4	1	
Bond Requirement WC	,		,	ā	-	-	i do	ì	2	ı	ī	ı	37,500	37,500
Capitalization Costs - CRL	•	ı	1	- AMERICA	9 · ·	•	i	ť	E.	E		э	52,122	52,122
Exhibiting & Sponsorsips			i.			1	1	1	्रा	э	i	31		1
Incentives	9	•	,	-	1	1	ì	ī	ı.	E		0	•	1
Lobbying & Legislative Tracking	T	r	ŗ			Si di	i.	•		31	,	a		,
Loss Control / Training	· C	ı	ī	-		1	1	i	1		ı		. 4	4 406
Staff Expenses	1	* 1	-	1		r		i.	LI S	E 3			18,302	18,302
Staff Salaries	•				A		(,		())		()	4 111	4 111
Staff Retirement		ı	-	-	-	()			12 1	,	į		1,134	1,134
Start FICA		. 1		ri M			,	,	,	1	,	1	3,836	3,836
Total administration expenses	1		1							Е			136,259	136,259
														0
Less increase in restricted net asset reserves	1	1	-	-	ï	ī	1	,	ì		Ť.	E	(3,760)	(3,750)
Less purchase of CRL investment		,	-	-	r								(27,175)	(35, 155)
Total benefits and expenses	. 1			1	,					rs	ij	3	466,535	466,535
													1107 7051	(14 725)
Net Income (loss)	T.	1	1	•	ar .	î	1			ĸ		Œ	(67,141)	(57.11)
Contributed capital	1	- 13		a					,	,		ь	i	
A second	1			٠		•	1	,				٠	(14,725)	(14,725)
וופן מסספוס, פוום כו הפווסם														

			· ·

ACTUARIAL REPORT

Estimated Required Reserves as of 12/31/03



.



February 16, 2004

AIRBORNE EXPRESS

Mr. Lester J. Nixon, CPCU Director, UAC Insurance Mutual 5397 South Vine Street Salt Lake City, UT 84107

Dear Mr. Nixon:

Enclosed are one unbound and two bound copies of the actuarial report prepared for the Utah Association of Counties Insurance Mutual (UAC) at your request. This report calculates the required reserves as of 12/31/03 for reported and incurred but not reported claims retained during the 1/1/92-12/31/03 period.

The estimates contained in this report are based on data provided by UAC. These data and the associated assumptions should be reviewed for their consistency with the internal records of UAC. Any discrepancy in the completeness, interpretation, or accuracy of the information used may require a revision to this report.

If you have any questions, please call or write. It is a pleasure to be of service to UAC.

Sincerely,

Lisa Dennison, FCAS, FCA, MAAA

President and Consulting Actuary

Liz Long, ACAS, ACA, MAAA

Senior Vice President and Consulting Actuary

enclosure

ACTUARIAL REPORT

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ACTUARIAL REPORT

PURPOSE

By the Numbers Actuarial Consulting, Inc. (BYNAC) prepared this actuarial report to present a professional analysis of the required reserves retained by the Utah Counties Insurance Pool (UCIP) as of 12/31/03 for property and liability claims incurred from 1/1/92 through 12/31/03. The required reserves are estimated excluding and including the effects of anticipated investment income earned on the reserves until they are paid.

The estimated required reserves are based on estimates of ultimate incurred losses. Ultimate incurred losses are defined to be the amounts that will be paid to settle all claims occurring during a policy period. These estimates include a provision for the subsequent development of known claims and for claims incurred but not yet reported. Incurred but not reported (IBNR) losses are defined throughout this report to include the additional development on known claims in addition to claims incurred but not yet reported.



1

FINDINGS

The findings are the product of loss experience, actuarial assumptions, quantitative analysis, and professional judgment. The estimated required reserves are expressed in terms of ranges that indicate the reliance on assumptions believed to be reasonable and are subject to all the limitations expressed herein.

ESTIMATED REQUIRED RESERVES

The required reserves shown in the following tables should be used for financial statement reporting as of that date. However, until all the claims that occurred on or before 12/31/03 are closed, the actual reserve need remains an estimate. While the experience of UCIP indicates that the required reserves will fall within the range established in this report, the possibility exists that extraordinary or unexpected circumstances could cause the actual reserve need to be less than or greater than the range. Therefore, the findings cannot be warranted or guaranteed.



ESTIMATED LOSS AND ALAE RESERVES INCLUDING IBNR FOR 1/1/92-12/31/03 AS OF 12/31/03

(Losses Including ALAE Limited to Specific and Aggregate Retentions)

	Line of Business	Low	Expected	High
Undiscounted for Investment Income	GL AL Property	\$2,290,000 280,000 90,000	\$2,710,000 450,000 90,000	\$3,130,000 620,000 90,000
	Total	\$2,660,000	\$3,250,000	\$3,840,000
Discounted at 3.0% per Annum	GL AL Property	\$2,160,000 270,000 90,000	\$2,560,000 440,000 90,000	\$2,960,000 610,000 90,000
	Total	\$2,520,000	\$3,090,000	\$3,660,000

The low and high figures are judgmental and not intended to establish absolute minimums or maximums on the estimates, but rather to depict a reasonable range for the establishment of loss reserves in this particular situation. Figure 1 contains a graphical representation of UCIP's estimated retained loss experience as of 12/31/03 including the undiscounted expected reserves.

As noted, the reserves are estimated on both undiscounted and discounted for investment income bases. UCIP has provided the discount rate of 3.0%. Establishing loss reserves on a discounted basis requires that future investment income earned on the loss reserves be added to the reserves to strengthen them rather than recognized as net income. It also assumes that assets equal to the present value of the reserves are available for investment as of the 12/31/03 evaluation date. The accuracy of discounted reserves depends upon the accuracy of the undiscounted estimates, the estimated payout schedule, and the interest rate assumption used to discount the loss payout schedule. If the discounted estimate is used, the management of UCIP should carefully review each of these assumptions to assure that they are in agreement with them.



3

COMPARISON TO PRIOR REPORT

The ultimate incurred losses estimated in this report are compared to the Taylor-Walker & Associates, Inc. (TWA) 3/11/03 actuarial report in the following table and Figure 2. As shown the estimates decreased \$165,206 or 1.2% from 12/31/02 to 12/31/03.

COMPARISON OF ESTIMATED ULTIMATE INCURRED LOSSES TO PRIOR ACTUARIAL REPORT ALL COVERAGES COMBINED

(Losses Including ALAE Limited to Specific Retention)

	Current Report	Prior Report*		
Policy	(Table 26	(Exhibit 1		Percent
Period	Section B)	Sheet 2)	Change	Change
1/1-12/31/92	\$ 850,000	\$ 850,000	\$ 0	0.0%
1/1-12/31/93	1,100,000	1,100,000	0	0.0%
1/1-12/31/94	1,350,000	1,350,000	0	0.0%
1/1-12/31/95	802,604	832,535	(29,931)	(3.6%)
1/1-12/31/96	877,650	883,841	(6,191)	(0.7%)
1/1-12/31/97	1,099,100	1,035,357	63,743	6.2%
1/1-12/31/98	1,308,532	1,251,774	56,758	4.5%
1/1-12/31/99	1,470,950	1,463,321	7,629	0.5%
1/1-12/31/00	971,608	953,136	18,472	1.9%
1/1-12/31/01	1,715,000	1,715,000	0	0.0%
1/1-12/31/02	1,574,314	1,850,000	(275,686)	(14.9%)
Total	\$13,119,758	\$13,284,964	(\$165,206)	(1.2%)

^{*} From the TWA 12/31/02 actuarial report dated 3/11/03.



Figure 1

UTAH COUNTIES INSURANCE POOL

ALL LINES COMBINED

ESTIMATED RETAINED LOSSES AS OF 12/31/03

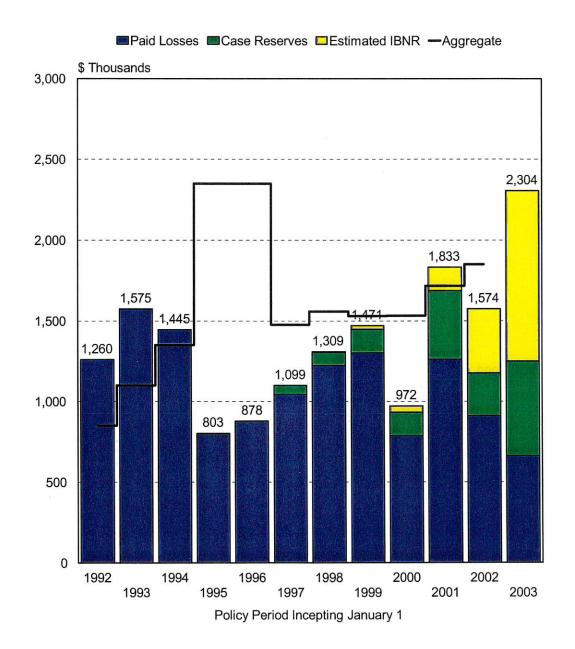


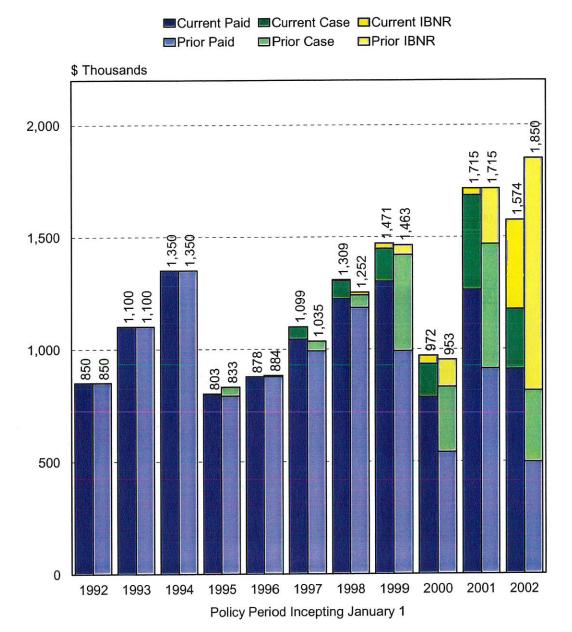
Figure 2

UTAH COUNTIES INSURANCE POOL

ALL LINES COMBINED

COMPARISON OF ESTIMATED ULTIMATE INCURRED LOSSES TO PRIOR REPORT

(Limited to Specific and Aggregate Retentions Net of Recoveries)



ASSUMPTIONS

DEFINITIONS

Losses in this report include allocated loss adjustment expense (ALAE). ALAE are those

expenses that can be directly attributed to a specific claim, such as litigation costs. Loss

adjustment expenses that cannot be directly associated with an individual claim are known as

unallocated loss adjustment expense (ULAE). Reserves for unearned premiums, unpaid

administrative expenses, contingencies, catastrophes, or future premium deficiencies are not

included in the estimates.

HISTORICAL INFORMATION

For the periods under review, UCIP has assumed its members' general liability, automobile

liability, and property losses. UCIP's unique development patterns are used to estimate the

ultimate losses expected to be incurred by UCIP for the periods analyzed in this report. This

methodology assumes that the historical development patterns are indicative of the future

development expected for the periods considered.

All data are based on information provided by UCIP. The 12/31/03 loss run is used as the basis

for the current evaluation of loss. These data are reviewed for reasonableness and used without

audit.

RETENTIONS

UCIP retentions are summarized in the following table. There are five claims excess of the

specific retention as of 12/31/03. The aggregate retention is exceeded on a paid basis in the 1/1-

Consulting, Inc.

7

12/31/92 through 1/1-12/31/94 periods and on an ultimate basis for the 1/1-12/31/01 period. Losses excess of the aggregate retention are allocated to general liability in the analysis.

SUMMARY OF RETENTIONS

	Liat	oility	Property Incl	ludina Crime	All Lines Combined
Policy	Specific	S	Specific		Aggregate
Period	Retention	ALAE	Retention	ALAE	Retention
1/1-12/31/92	\$250,000	Included	\$150,000	Included	\$ 850,000
1/1-12/31/93	250,000	Included	150,000	Included	1,100,000
1/1-12/31/94	250,000	Included	150,000	Included	1,350,000
1/1-12/31/95	250,000	Included	150,000	Included	2,350,000
1/1-12/31/96	250,000	Included	150,000	Included	2,350,000
1/1-12/31/97	250,000	Included	150,000	Included	1,475,000
1/1-12/31/98	250,000	Included	150,000	Included	1,558,000
1/1-12/31/99	250,000	Included	150,000	Pro-rata	1,530,000
1/1-12/31/00	250,000	Included	150,000	Pro-rata	1,532,250
1/1-12/31/01	250,000	Included	150,000	Pro-rata	1,715,000
1/1-12/31/02	250,000	Included	150,000	Pro-rata	1,850,000
1/1-12/31/03	250,000	Included	150,000	Pro-rata	1,850,000 N/A

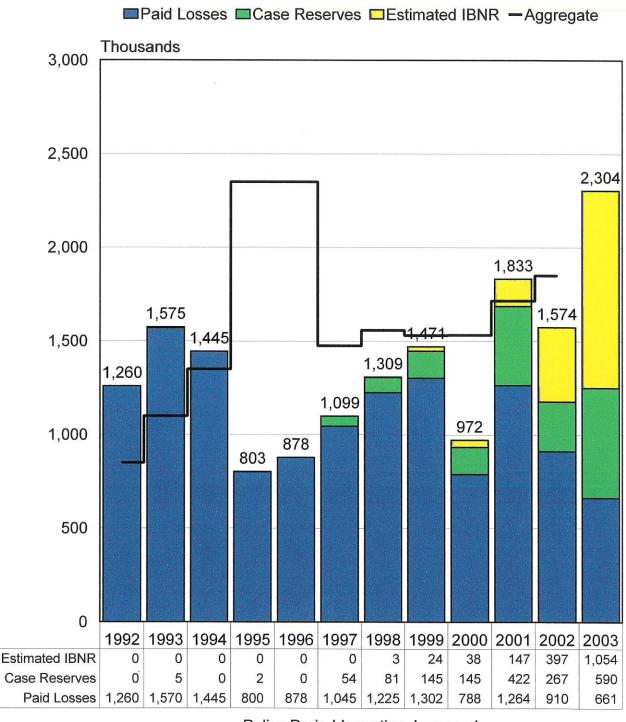
It is assumed that the excess insurance will be collectible on all claims that ultimately develop beyond the retentions. An analysis of the collectibility of the excess insurance is beyond the scope of this report.



Figure 1

ALL LINES COMBINED

ESTIMATED RETAINED LOSSES AS OF 12/31/03



Policy Period Incepting January 1

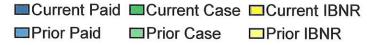
				3

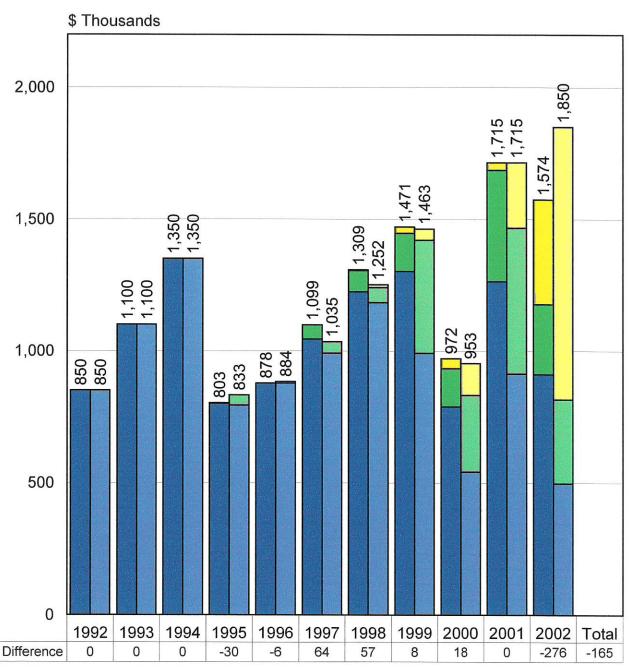
Figure 2

ALL LINES COMBINED

COMPARISON OF ESTIMATED ULTIMATE INCURRED LOSSES TO PRIOR REPORT

(Limited to Specific and Aggregate Retentions Net of Recoveries)





Policy Period Incepting January 1

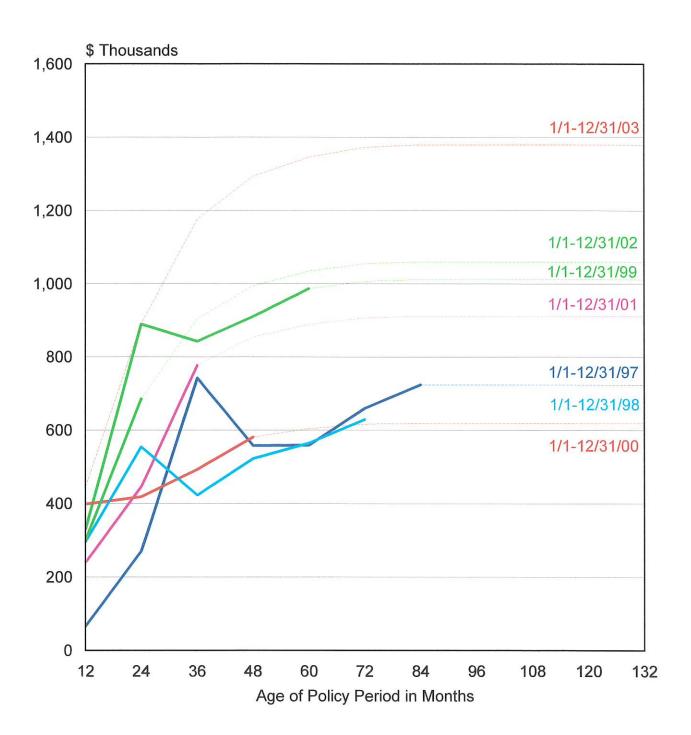
				1	
i					

Figure 3

UTAH COUNTIES INSURANCE POOL

GENERAL LIABILITY

HISTORICAL AND EXPECTED DEVELOPMENT OF INCURRED LOSSES (Unlimited Losses Including ALAE Gross of Recoveries)



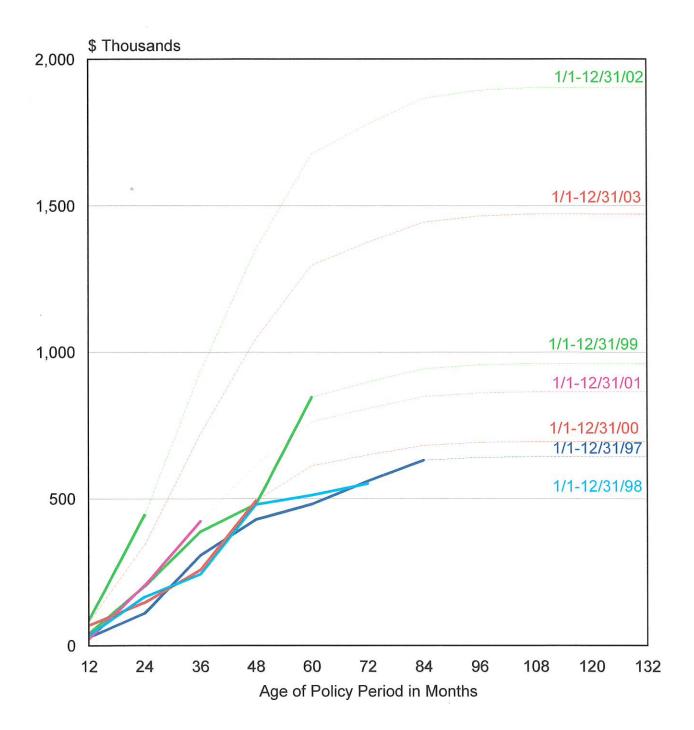
			9	x

Figure 4

GENERAL LIABILITY

HISTORICAL AND EXPECTED DEVELOPMENT OF PAID LOSSES

(Unlimited Losses Including ALAE Gross of Recoveries)



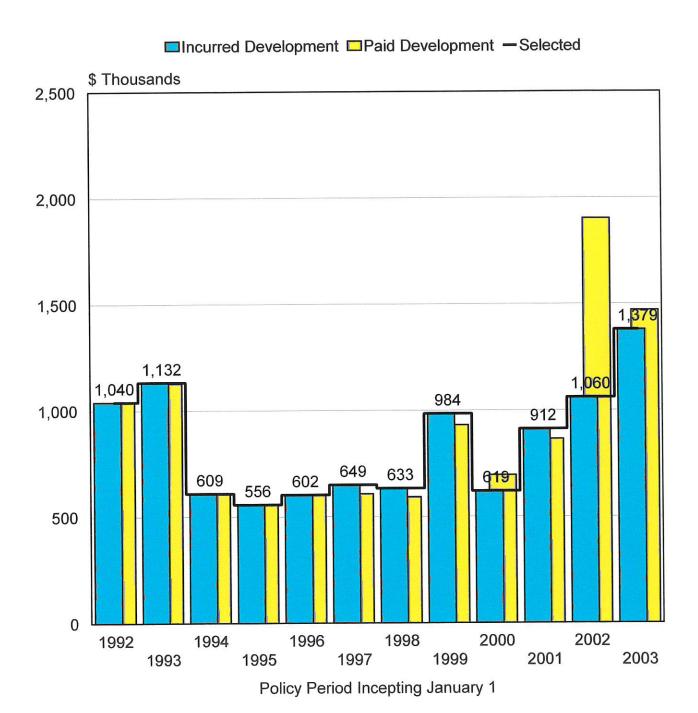
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Figure 5

GENERAL LIABILITY

SELECTED ESTIMATED ULTIMATE INCURRED LOSSES

(Limited to Specific Retentions Gross of Recoveries)



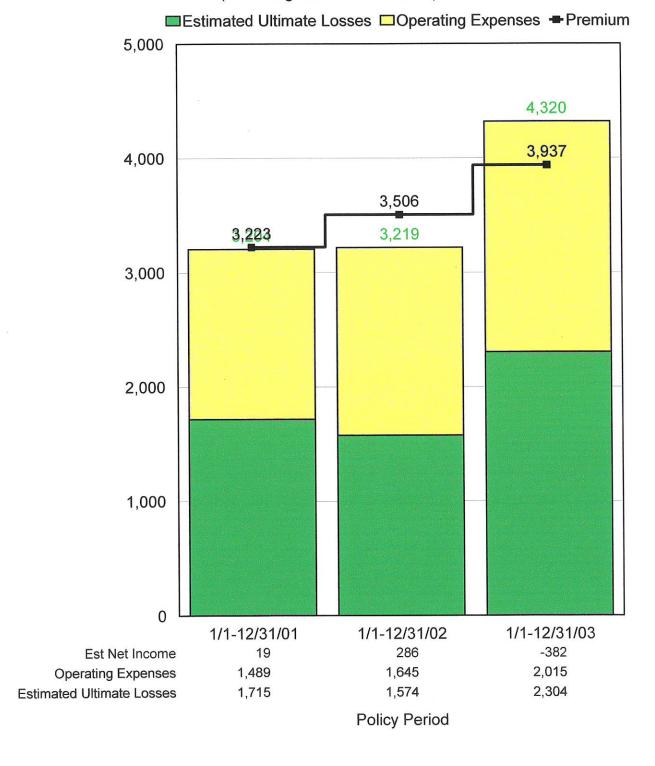
				a.

Figure 6

ALL LINES COMBINED

HISTORICAL PROFITABILITY ANALYSIS

(Excluding Investment Income)



Workers Compensation

Paid Losses as of 7/31/04	\$ 93,998
Incurred losses as of 7/31/04	219,200
UT loss development factor	1.747
Estimated Ultimate Incurred Losses	382,942
Est. Ultimate Annualized	656,472
Premium	906,627
Estimated Ultimate Loss Ratio	72.4%
Reported Loss Ratio as of 7/31/04	41.4%
Paid Loss Ratio as of 7/31/04	17.8%

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LOSS CONTROL MANAGER'S REPORT

BOARD OF TRUSTEES MEETING 19 August 2004 Mark Brady, Loss Control Manager

Since the last meeting:

 Supervisor Training in: Morgan County Wasatch County Tooele County

Harassment Training in:
 Morgan
 Wasatch
 Tooele
 Central Utah Health

DDC Training:
 Davis
 Tooele
 Tooele West (Wendover)
 Wasatach

4. Inspections in:
Duchesne County
Iron County

- 5. Assisted Emery County in revising personnel Policies and Procedures.
- 6. Attended:
 Davis Road Dept. Safety Awards
 National PRIMA Conference
 Utah PRIMA Conference on Workers Compensation
 Utah Sheriff's Association Meeting

7. Brody Parker
Has also been providing DDC in Tooele County and has arranged for Training in Davis County
Working with Weber on an employee safety Program
Currently working with Carbon and Utah Counties on safety committees and programs

Coming up:

- 1. Risk Management Certification Training 24-26 August 2004
- 2. Road Crew Training in San Juan 8-9 September 2004
- 3. Sponsoring Utah Sheriff Association Fall Workshop 20-22 September 2004

* 2

UTAH COUNTIES INSURANCE POOL Workers' Compensation Report YTD as of 07-31-2004

COUNTY	EFFECTIVE PREMII DATE	PREMIUM		NUMBER of CLAIMS YTD	SER of		TOTAL	TOTAL RESERVES	TOTAL INCURRED	LOSS RATIO
			Medical Open	al Only Closed	Inder Open	ndemnity en Closed				
Carbon	1/1/2004	\$90,781	∞	2	2	0	\$22,530	\$23,039	\$45,569	50.20%
Cache	7/1/2004	\$34,560	0	0	0	0	\$0	\$0	\$0	0.00%
Daggett	1/1/2004	\$13,232	0	7	0	0	\$105	\$0	\$105	0.79%
Duchesne	1/1/2004	\$35,820	-	3	0	0	\$1,562	\$200	\$2,062	2.76%
Emery	1/1/2004		4	0	-	0	\$564	\$5,518	\$6,082	12.22%
Garfield	1/1/2004		-	4	0	0	\$2,690	\$9,969	\$12,659	57.42%
Grand	1/1/2004		က	2	0	0	\$1,665	\$540	\$2,205	8.65%
Iron	1/1/2004		4	7	_	0	\$3,777	\$2,858	\$6,636	10.58%
Juab	1/1/2004		0	0	0	0	\$0	\$0	\$0	%00'0
Kane	1/1/2004		-	0	0	0	\$	\$220	\$220	5.21%
Millard	1/1/2004		2	4	0	0	\$4,169	\$5,387	\$9,557	17.61%
Morgan	1/1/2004		0	0	0	0	\$0	\$0	\$0	%00.0
Piute	2/1/2004		0	0	0	0	\$	\$0	\$0	0.00%
Rich	2/1/2004		-	0	0	0	\$128	\$877	\$1,006	24.63%
San Juan	1/1/2004		9	∞	7	0	\$3,103	\$9,810	\$12,913	48.15%
Sanpete	1/1/2004		က	0	0	0	\$452	\$1,204	\$1,657	7.85%
Sevier	1/1/2004		4	4	-	_	\$27,249	\$15,707	\$42,957	197.13%
Uintah	1/1/2004		7	9	0	0	\$4,337	\$4,405	\$8,743	10.93%
Utah	4/1/2004		21	4	က	0	\$17,565	\$38,022	\$55,588	43.82%
Wayne	1/1/2004		0	_	0	0	\$140	\$0	\$140	2.45%
Weber	6/1/2004	\$178,296	6	9	0	0	\$777	\$4,058	\$4,835	2.71%
TOTALS	7/31/2004	\$906,251	75	26	10		\$90,813	\$122,444	\$213,264	23.53%

UCIP Annual Membership Meeting (3:00-6:00) Dinner (6:00-7:00) Activity (7:00-8:00)

Monday, November 8
Meeting at Dixie Center = \$350
Dinner at Dixie Center = \$20.00 each
Activity = ?

Tuesday, November 9*
Clerk-Auditors Affiliate Session
Public Lands Meeting
State Relations Committee

Wednesday, November 10*
Property Tax Session w/Utilities – All Day
(Assessors, Attorneys, Auditors, Clerks, Commissioners, Treasurers)

<u>Thursday, December 9</u>
Meeting at Thanksgiving Point = NC, \$250 or \$400
Dinner at Thanksgiving Point = \$25.00 each
Holiday Lights = \$7.00 per car

* UAC Convention



UCIP PLANNING DOCUMENT

PLAN

Originally developed by the Utah Counties Insurance Pool Board of Trustees, the Business Plan is intended to provide direction for the Pool over the next five years. The Plan will be reviewed and updated by the Board as appropriate.

Mission Statement

UCIP is committed to meet members' needs for quality insurance at competitive, responsible, and stable cost, and to assist members with improving their risk management practices.

PRINCIPLES AND BELIEFS

- Coverage provided is a promise to pay.
- We look for ways to cover claims, not to deny them.
- To provide as broad coverage as prudence will allow.
- Coverage is open to Utah Counties and those County-related entities over which the County governing body exercises dominant control.
- Pool funds belong to the members.
- The Pool Board is trustee of the members' funds.
- We seek to maximize the value of funds but follow conservative fiscal practices.
- Business is conducted with integrity.
- The best interest of the Pool prevails, always.
- Consistent due diligence is given for all members and issues.
- · Member input is sought and encouraged.
- Full disclosure in all communications.
- Services are responsive and respectful.

Situational Analysis

These are our assumptions about the future of UCIP, our Member Counties, and the populations served by our Members. We will monitor these assumptions to identify trends as they develop and needs as they arise so UCIP may respond appropriately.

Economic

- Tight budgetary constraints on members.
- Increasing pressure from taxpayers to reduce taxes.
- Wasatch-front counties versus the rest of Utah.

Political/Regulatory

- Reduced funding available from State and Federal government
- Increasing number of federal and state mandated programs, causing increasing budgetary pressures on our members.
- UCIP needs to stay abreast of state and federal legislation and regulation.

Demographics

- Aging of the post-World War II generation (birth years 1946-1964) will affect supply and demand of age-related services.
- Utah population is increasing statewide.

Knowledge

- Members rely on UCIP to inform them about risk management, legal trends, and best practices.
- Members like owning the Pool.
- Members look to UCIP to deliver new programs.

Social Values

- Greater emphasis on the value of time.
- Need for customized "answers".

Insurance and Pooling Industry

- Increased potential for competition in 2005.
- Reinsurance market is loosening in 2004-2005.

Technology

- Need ready and cost effective access to information
- Examine cost-effective alternatives to on-site meetings.

Staff

- Retain qualified staff.
- Need to support continuing education and personal growth.

Key Success Factors

Development of assumptions leads to emphasizing certain key factors for operations of the pool over the next 5 years.

- Focusing on customer needs and expectations.
- Providing efficient operations and service delivery.
- Assist individual counties with risk management training.
- Fair and equitable allocation of contribution.
- Broaden participation in the pool by all Utah Counties and appropriate related entities.
- The Pool is first choice for value in coverage and service.
- Define our relationship with UAC.
- Board members and staff pursue technical and skill development opportunities.
- Establish meaningful and profitable alliances, whenever feasible.
- Making UCIP products and services value-added for members, assuring excellence in a competitive marketplace.
- Effectively using technology to enhance efficiency and effectiveness in all areas.

GOALS

- 1. Determine permanent location of UCIP.
- 2. Explore employee benefits coverage for members.
- 3. Increase member participation in the Risk Management Program.
- 4. Provide training and education opportunities for members, Trustees, and staff.
- 5. Benchmark UCIP's performance with that of other pools in the region.
- 6. Devise incentive program for Workers' Compensation.

ACTION PLAN

Description

The Plan must be adaptable due to changing circumstances within and outside UCIP.

The goals developed are expanded to include:

STRATEGIES-Individual achievements targeted for short-term (less than 18 months) and long-term (18 months to 5 years) timeframes, not in order of priority

PERFORMANCE INDICATORS-Describing specific measurable actions that will be undertaken to carry out the strategies

UCIP Business Plan Page 5

GOAL #1

Determine permanent location of UCIP.

STRATEGIES

Short-term

- 1. Negotiate building sublease purchase agreement with UAC.
- 2. Determine cost of building out the basement at 5397 South Vine.

Long-term

1. Consider the effects of remaining at 5397 South Vine on UCIP assets and member relations.

PERFORMANCE INDICATORS

- 1. Perform market analysis to obtain comparables.
- 2. Evaluate lease/rent/purchase to determine rate of return.

GOAL #2

Explore employee benefits coverage for members.

STRATEGIES

Short-term

- 1. Explore partner opportunities with other providers.
- 2. Determine potential inventory of covered lives.

Long-term

1. Plan design and administration requirements.

PERFORMANCE INDICATORS

1. Prepare feasibility study by 1/1/05.

GOAL #3

Increase member participation and credits in the Risk Management Program.

STRATEGIES

Short-term

- 1. Notify County Commissioners of 2004 results.
- 2. Work with Insurance Coordinators to maximize 2005 results.

Long-term

1. Within 5 years, bring average award to 90% per member.

- 1. Increase qualifiers to 25 by 2006.
- 2. Bring average award to 75% by 2007.

GOAL #4

Provide training and education opportunities for members, Trustees, and staff.

STRATEGIES

Short-term

- 1. Set standards for:
 - a. How to accomplish
 - b. How often
 - c. Subject matters
 - d. Use of incentives for training

Long-term

1. Analyze training's effects on Pool loss experience.

- 1. Analyze claims quarterly for claims trends that may indicate training needs.
- 2. Seek input from members at least annually.

GOAL #5

Benchmark UCIP's performance with that of other pools in the region.

STRATEGIES

Short-term

- 1. Maintain net premium to surplus ratio at 2:1.
- 2. Determine benchmarks (using CO, NV, AZ, NM pools) for:
 - Litigation expense
 - Administration expense
 - Loss adjusting expense

Long-term

1. Meet or exceed the benchmarks established.

- 1. Set net premium to surplus at September meeting annually.
- 2. Obtain statistics from neighbor pools.

GOAL #6

Devise incentive program for Workers' Compensation.

STRATEGIES

Short-term

1. Build model based on Multiline incentive program.

Long-term

1. Obtain 90% participation in program by 2007.

- 1. Implement program by 1/1/05.
- 2. Obtain 70% average award by 2006.

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JOINT POLICY COUNTY VEHICLE USE

Operation of county vehicles is a significant risk exposure to every county. Vehicle accidents represent a substantial liability to the county. Vehicle accidents resulting in personal injury and property damage represent needless suffering, waste, and unnecessary cost to the county.

Employees are encouraged to drive in a safe, reasonable, and defensive manner. When operating a county vehicle, employees will maintain their full attention to driving activities. No phase of the job is of greater importance than safe driving. Employees shall comply with all traffic regulations, except as authorized for emergency vehicles.

County vehicles shall only be used for official county business, or when authorized through an Interlocal Agreement for business purposes deemed relevant to the county's interests. Operators of county vehicles will assume full responsibility for safe operation, as well as the safety and welfare of any passengers. Only county employees, volunteers and others authorized by Interlocal Agreement may operate county vehicles, unless specific authorization otherwise is made by the governing body. No one other than county employees will be transported as passengers except when required by county business. All operators of county vehicles shall review and agree to abide by all county rules and regulations relating to vehicle use.

Employee and occupant use of seatbelts is required in county vehicles. Child restraint devices shall be used in accordance with state law.

Before daily use of a county vehicle, drivers shall inspect the vehicle for visible damage, inoperable lights, under-inflated tires, or any other noticeable condition, which may create an unsafe situation.

The use of cellular telephones is discouraged while operating a county vehicle, unless a hands free system is used. Employees shall use due caution when using a cellular telephone while the vehicle is in motion. The primary responsibility of employees engaged in vehicle operations is the safe operation of the vehicle. Employees are encouraged to use a hands free system or safely park their vehicle out of traffic prior to engaging in a cellular telephone conversation.

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AGENDA ITEM SUMMARY

Item Description	
Approve changes to the UCIP Employment Policies and Procedures Manual.	

Background, Discussion

Add the following language regarding Per Diem in **Section IV**, **J**: Per Diem is not payable to employees on business in the employee's home county or Salt Lake County. Travel requirements for per diem are a trip of at least 100 miles and/or 5 hours duration.

Add a new **Number 5** in **Section IV**, **J**: Employees furnished cell phones will reimburse UCIP for personal calls that put the monthly charge over the minimum <u>and</u> any personal charges above the minimum. When out of town and /or out of state, the employee should evaluate charges from a hotel and cell phone and choose the lesser cost.

Add a new **D** at **Section I, Introductory Provisions**: UCIP has signed the Electronic Trading Partner Agreement with the Utah Retirement Systems. As a condition of this Agreement, UCIP has adopted the following policy statement: UCIP will prevent the improper use or disclosure of personal information regarding its employees' status, contributions and/or benefits, or any other personal information arising from enrollment or participation in the Utah Retirement Systems.

AGENDA ITEM SUMMARY

Item Description	

Approve changes to the credit limits and distribution of UCIP VISA cards issued by Wells Fargo.

Background, Discussion

Brody Parker is a new employee who will travel extensively within the state. CEO recommends issuance of a VISA card with a \$2,500 limit.

Mark Brady and Sonya White currently have UCIP VISA cards with \$1,000 limits. CEO recommends increasing limits for Mark and Sonya to \$5,000.

Lester Nixon has a VISA with a \$5,000 limit. No change requested.

Recommendation	
Staff recommends approval.	

Utah Counties Insurance Pool Payments

June 4 - August 19, 2004

Туре	Date	Num	Name	Memo	Split	Amount
WF-Expense						
Liability Check	6/8/2004		United States Treasury	87-0495792	-SPLIT-	-5,678.04
Liability Check	6/9/2004		Nationwide Retirement Solutions	Entity: 644013	-SPLIT-	-2,460.00
Liability Check	6/11/2004	2462	Utah Retirement Systems	Unit No: 864 (May 2004)	-SPLIT-	-5,007.51
Check	6/11/2004	2463	PEHP-LTD	Coverage Period: May 2004	Medical	-148.10
Liability Check	6/11/2004 6/11/2004	0464	QuickBooks Payroll Service	Created by Payroll Service on 06/10/2004 Reimburseable Expenses	-SPLIT- -SPLIT-	-10,163.31
Check Check	6/11/2004	2464 2465	Lester J. Nixon Red Cliffs Lodge	Invoice: 0075	-SPLIT-	-217.61 -5,766.95
Check	6/11/2004	2466	James Eardley	Mileage Reimbursement	Board Expense	-255.00
Check	6/11/2004	2467	Kay Blackwell	Mileage & Hotel Reimbursement	Board Expense	-162.75
Check	6/11/2004	2468	Kent Sundberg	Mileage Reimbursement	Board Expense	-168.75
Check	6/11/2004	2469	Lynn Lemon	Mileage Reimbursement	Board Expense	-246.75
Check	6/11/2004	2470	Jerry Grover	Expense Reimbursement	-SPLIT-	-178.40
Check	6/11/2004	2471	Dan McConkie	Mileage Reimbursement	Board Expense	-192.75
Check	6/11/2004 6/11/2004	2472 2473	Steven Wall Glyphics Communications	Mileage Reimbursement Statement Number: 1032191	Board Expense Telephone	-147.75 -44.00
Check Check	6/11/2004	2473	Kenneth Bischoff	Mileage Reimbursement	-SPLIT-	-254.85
Check	6/11/2004	2475	Verizon Wireless	Invoice Number: 1865886399	Telephone	-187.12
Check	6/11/2004	2476	Verizon Wireless	Invoice Number: 1865619274	Telephone	-34.79
Check	6/11/2004	2477	Risk & Insurance Management Society, Inc.	Mark Brady Registration	Expenses	-695.00
Check	6/11/2004	2478	Qwest	Account Number: 801-293-3098-606B	Telephone	-214.22
Check	6/11/2004	2479	Larson & Company	Invoice Number: 9607	Accounting	-2,000.00
Paycheck	6/15/2004 6/15/2004		Brody S. Parker Charmaine G. Green	Direct Deposit Direct Deposit	-SPLIT- -SPLIT-	0.00
Paycheck Paycheck	6/15/2004		Korby M. Siggard	Direct Deposit	-SPLIT-	0.00
Paycheck	6/15/2004		Lester J. Nixon	Direct Deposit	-SPLIT-	0.00
Paycheck	6/15/2004		Mark W. Brady	Direct Deposit	-SPLIT-	0.00
Paycheck	6/15/2004		Sonya J. White	Direct Deposit	-SPLIT-	0.00
Check	6/28/2004	VISA	Wells Fargo	Account Number: 4856 2002 0633 9635	-SPLIT-	-304.78
Check	6/28/2004	VISA	Wells Fargo	Account Number: 4856 2002 0646 9788	-SPLIT-	-835.98
Check	6/28/2004	VISA	Wells Fargo	Account Number: 4856 2002 0646 9796	-SPLIT- -SPLIT-	-408.69
Liability Check Paycheck	6/29/2004 6/30/2004		QuickBooks Payroll Service Brody S. Parker	Created by Payroll Service on 06/25/2004 Direct Deposit	-SPLIT-	-10,163.29 0.00
Paycheck	6/30/2004		Charmaine G. Green	Direct Deposit	-SPLIT-	0.00
Paycheck	6/30/2004		Korby M. Siggard	Direct Deposit	-SPLIT-	0.00
Paycheck	6/30/2004		Lester J. Nixon	Direct Deposit	-SPLIT-	0.00
Paycheck	6/30/2004		Mark W. Brady	Direct Deposit	-SPLIT-	0.00
Paycheck	6/30/2004	21012121	Sonya J. White	Direct Deposit	-SPLIT-	0.00
Check	7/9/2004	2480	Utah Association of Counties	Invoice Number: 418 (First Quarter)	-SPLIT- Medical	-7,565.06
Check	7/9/2004 7/9/2004	2481 2482	PEHP-LTD Utah Retirement Systems	Coverage Period: June 2004 Unit No: 864 (June 2004)	-SPLIT-	-173.10 -6,118.17
Liability Check Liability Check	7/9/2004	2402	Nationwide Retirement Solutions	Entity: 644013	-SPLIT-	-2.820.56
Check	7/9/2004	2483	Qwest	Account Number: 801-293-3098-606B	Telephone	-539.77
Check	7/9/2004	2484	Utah Chapter of PRIMA	July Conference Sponsorship & Registrations	-SPLIT-	-450.00
Check	7/9/2004	2485	AGRIP	Management & Leadersip Institute	Expenses	-525.00
Check	7/9/2004	2486	Snelling Personnel Services	Invoice Number: 3261663	Professional Fees	-999.60
Check	7/9/2004	2487	Snelling Personnel Services	Invoice Number: 3265117	Professional Fees	-114.24
Check	7/9/2004	2488	Utah Safety Council	Invoice Number: 78236 Invoice Number: 78253	Loss Control / Training Loss Control / Training	-127.50 -127.50
Check Check	7/9/2004 7/9/2004	2489 2490	Utah Safety Council Utah Safety Council	Invoice Number: 78271	Loss Control / Training	-127.50
Check	7/9/2004	2491	Office Depot	Account Number: 35538769	-SPLIT-	-436.08
Check	7/9/2004	2492	New England Business Service, Inc.	Invoice Number: 9920040744-5	Office Supplies	-181.96
Liability Check	7/9/2004	2493	Utah Local Governments Trust	Customer Number: 1576.0 (JULY)	-SPLIT-	-4,987.00
Check	7/9/2004	2494	Charmaine G. Green	Reimbursable Expenses	Expenses	-407.90
Check	7/9/2004	2495	Suitter Axland	Invoice Numbers: 1265748	-SPLIT-	-966.62
Check	7/9/2004 7/9/2004	2496 2497	Steve Baker Davis County	Reimbursable Expenses Reimbursable Expenses - McConkie	-SPLIT- -SPLIT-	-1,352.31 -1,516.60
Check Check	7/9/2004	2497	Kent Sundberg	Reimbursable Expenses	-SPLIT-	-78.14
Liability Check	7/9/2004	2430	United States Treasury	87-0495792	-SPLIT-	-6,986.79
Liability Check	7/14/2004		QuickBooks Payroll Service	Created by Payroll Service on 07/12/2004	-SPLIT-	-10,166.42
Paycheck	7/15/2004		Brody S. Parker	Direct Deposit	-SPLIT-	0.00
Paycheck	7/15/2004		Charmaine G. Green	Direct Deposit	-SPLIT-	0.00
Paycheck	7/15/2004		Korby M. Siggard	Direct Deposit	-SPLIT-	0.00
Paycheck	7/15/2004		Lester J. Nixon Mark W. Brady	Direct Deposit Direct Deposit	-SPLIT- -SPLIT-	0.00
Paycheck Paycheck	7/15/2004 7/15/2004		Sonya J. White	Direct Deposit	-SPLIT-	0.00
Check	7/27/2004	VISA	Wells Fargo	Account Number: 4856 2002 0646 9796	-SPLIT-	-125.74
Check	7/27/2004	VISA	Wells Fargo	Account Number: 4856 2002 0633 9635	-SPLIT-	-282.28
Check	7/27/2004	VISA	Wells Fargo	Account Number: 4856 2002 0646 9788	-SPLIT-	-1,982.08
Check	7/29/2004	2499	Jerry Grover	Reimbursable Expenses	-SPLIT-	-415.16
Liability Check	7/29/2004	2500	Utah State Tax Commission	Z68319	-SPLIT-	-3,647.62
Check	7/29/2004	2501	Utah Association of Counties	June Newsletter Advertisement	Exhibiting & Sponsorship -SPLIT-	-212.50 -10,166.38
Liability Check	7/29/2004	2502	QuickBooks Payroll Service AGRIP	Created by Payroll Service on 07/26/2004 Member Dues	-SPLIT-	-991.52
Check Check	7/29/2004 7/29/2004	2502	Suitter Axland	Invoice Numbers: 1266065	-SPLIT-	-332.85
Check	7/29/2004	2504	FedEx	Invoice Number: 1-891-31613	Postage	-12.69
Check	7/29/2004	2505	Utah Sheriff's Association	Conference Sponsorship	Loss Control / Training	-2,000.00
Check	7/29/2004	2506	iPhusion	Invoice Numbers: 1140	Information Technology	-3,080.00
Check	7/29/2004	2507	Office Depot	Account Number: 35538769	-SPLIT-	-2.46
Check	7/29/2004	2508	Utah Safety Council	Invoice Number: 78371	Loss Control / Training	-250.00 -4,987.00
Liability Check	7/29/2004	2509	Utah Local Governments Trust Utah Interactive, LLC	Customer Number: 1576.0 (AUGUST) Account Number: 000525	-SPLIT- Dues / Subscriptions	-4,987.00
Check Check	7/29/2004 7/29/2004	2510 2511	Verizon Wireless	Invoice Number: 1872484209	Telephone	-63.70
Check	7/29/2004	2512	Verizon Wireless	Invoice Number: 1872752616	Telephone	-76.58
Check	7/29/2004	2513	Verizon Wireless	Invoice Number: 1872484208	Telephone	-119.25
Check	7/29/2004	2514	Print2day	Invoice Number: 417289	Printing	-84.00
Check	7/29/2004	2515	International Special Risk Service, Inc.	Invoice 15794	-SPLIT-	-140.00
Check	7/29/2004	2516	Arthur J. Gallagher & Co.	Invoice Number: 58186 Invoice #: 4UC35770	Airport Liability Reserve	-1,750.00 -25,327.00
Check Check	7/29/2004 7/29/2004	2517 2518	Butterfield Ford Fleet Sonya J. White	Expense Reimbursement	-SPLIT-	-25,327.00
OHECK	112312004	2010	30.74 b. 111mb			

Type	Date	Num	Name	Memo	Split	Amount
Check	7/29/2004	2519	District Court Bar Fund	Bar ID: 5591	Dues / Subscriptions	-15.00
Check	7/29/2004	2520	Utah State Bar	Bar No: 05591	Dues / Subscriptions	-360.00
Check	7/29/2004		Brody S. Parker	Expense Reimbursement	-SPLIT-	-546.99
Check	7/29/2004	2521	Utah Shakespearean Festival	Account #81195	Loss Control / Training	-1,050.00
Check	7/29/2004	2522	Alternative Service Concepts, LLC	Invoice Number: 0009408-IN	Professional Fees	-6,613.05
Check	7/29/2004	2523	Lester J. Nixon	Reimburseable Expenses	-SPLIT-	-1,129.66
Check	7/29/2004	2524	Utah Safety Council	Invoice Number: 78426	Loss Control / Training	-127.50
Check	7/29/2004	2525	Utah Safety Council	Invoice Number: 78453	Loss Control / Training	-255.00
Paycheck	7/30/2004		Brody S. Parker	Direct Deposit	-SPLIT-	0.00
Paycheck	7/30/2004		Charmaine G. Green	Direct Deposit	-SPLIT-	0.00
Paycheck	7/30/2004		Korby M. Siggard	Direct Deposit	-SPLIT-	0.00
Paycheck	7/30/2004		Lester J. Nixon	Direct Deposit	-SPLIT-	0.00
Paycheck	7/30/2004		Mark W. Brady	Direct Deposit	-SPLIT-	0.00
Paycheck	7/30/2004		Sonya J. White	Direct Deposit	-SPLIT-	0.00
Check	7/31/2004		2014-07 Addition - Supple	Service Charge	Bank Charges	-50.55
Liability Check	8/10/2004		United States Treasury	87-0495792	-SPLIT-	-6,881.08
Liability Check	8/11/2004		Nationwide Retirement Solutions	Entity: 644013	-SPLIT-	-2,830.54
Liability Check	8/13/2004		QuickBooks Payroll Service	Created by Payroll Service on 08/09/2004	-SPLIT-	-10,166.44
Paycheck	8/15/2004		Brody S. Parker	Direct Deposit	-SPLIT-	0.00
Paycheck	8/15/2004		Charmaine G. Green	Direct Deposit	-SPLIT-	0.00
Paycheck	8/15/2004		Korby M. Siggard	Direct Deposit	-SPLIT-	0.00
Paycheck	8/15/2004		Lester J. Nixon	Direct Deposit	-SPLIT-	0.00
Paycheck	8/15/2004		Mark W. Brady	Direct Deposit	-SPLIT-	0.00
Paycheck	8/15/2004		Sonya J. White	Direct Deposit	-SPLIT-	0.00
Liability Check	8/19/2004	2441	Utah Retirement Systems	Unit No: 864 (July 2004)	-SPLIT-	-6,787.81
Check	8/19/2004	2442	Jerry Grover	Reimbursable Expenses	Board Expense	-227.90
Check	8/19/2004	2443	Verizon Wireless	Invoice Number: 1879430906	Telephone	-36.01
Check	8/19/2004	2444	Verizon Wireless	Invoice Number: 1879430905	Telephone	-58.96
Check	8/19/2004	2445	Verizon Wireless	Invoice Number: 1879701117	Telephone	-57.45
Check	8/19/2004	2446	Print2day	Invoice Numbers: 417761 & 417762	-SPLIT-	-371.98
Check	8/19/2004	2447	PEHP-LTD	Coverage Period: July 2004	Medical	-174.49
Check	8/19/2004	2448	International Special Risk Service, Inc.	Invoice 15773	-SPLIT-	-512.00
Check	8/19/2004	2449	CodeCo Law Publishers	Invoice Number: A42339	Dues / Subscriptions	-202.00
Check	8/19/2004	2450	Utah Sheriff's Association	Conference Reception Sponsorship	Loss Control / Training	-1,500.00
Check	8/19/2004	2451	Qwest	Account Number: 801-293-3098-606B	Telephone	-215.71
Liability Check	8/19/2004	2452	Utah Local Governments Trust	Customer Number: 1576.0 (SEPT)	-SPLIT-	-4,987.00
Check	8/19/2004	2453	AGRIP	October Conference Registration	-SPLIT-	-1,550.00
Check	8/19/2004	2454	Kent Sundberg	Reimbursable Expenses	Board Expense	-249.20
Check	8/19/2004	2455	Brody S. Parker	Expense Reimbursement	-SPLIT-	-253.96
Check	8/19/2004	2456	Print2day	Invoice Numbers: 417906	Printing	-51.90
Total WF-Expense						-196,183.79
WF-Work Comp E						
Check	6/11/2004	0019	County Reinsurance, Limited	UCIP - Weber County	-SPLIT-	-33,219.00
Check	6/18/2004	0020	BRF - Alternative Service Concepts	Voucher Number: 107	TPA WC	-792.14
Check	6/24/2004	0021	Alternative Service Concepts, LLC	Invoice Number: 0009386-IN	-SPLIT-	-11,666.09
Check	7/9/2004	0022	Brody S. Parker	Reimbursable Expenses (June)	-SPLIT-	-355.88
Check	7/22/2004	0023	BRF - Alternative Service Concepts	Voucher Number: 176	TPA WC	-1,020.25
Check	7/29/2004	0024	Brody S. Parker	Expense Reimbursement	-SPLIT-	-546.99
Check	7/29/2004	0025	County Reinsurance, Limited	UCIP - Cache County	-SPLIT-	-5,527.00
Check	7/31/2004			Service Charge	Bank Charges WC	-8.74
Check	8/2/2004	0026	Alternative Service Concepts, LLC	Invoice Number: 0009464-IN	-SPLIT-	-11,571.81
Check	8/10/2004	35	BRF - Alternative Service Concepts	Voucher Number: 286	TPA WC	-1,834.58
Total WF-Work Cor	mp Expense					-66,542.48
TOTAL						-262,726.27

Utah Counties Insurance Pool

5397 South Vine Street, Salt Lake City, UT 84107 800-339-4070 www.ucip.utah.gov



2003 ANNUAL REPORT

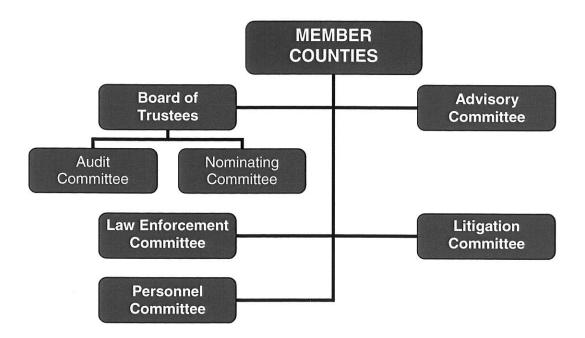
UTAH COUNTIES INSURANCE POOL

Mission Statement

tah Counties Insurance Pool (UCIP) is committed to meet members' needs for quality insurance at competitive, responsible and stable cost, and to assist members with improving their risk management practices.

Membership Involvement

tah Counties Insurance Pool members actively participate in policy-making through the Board of Trustees, involvement in one or more of UCIP's committees, and participation in the annual membership meetings. This involvement and active participation by members is the hallmark of UCIP and what sets it apart from other similar organizations.



UTAH COUNTIES INSURANCE POOL

President's Message

he past year has been a year of significant change for the Utah Counties Insurance Pool (UCIP). For starters, UCIP began 2003 as the UAC Insurance Mutual. At the annual membership meeting in November, members approved a name change to Utah Counties Insurance Pool. I've highlighted some other changes below.

Separation from the Utah Association of Counties

Effective January 1, 2003, the "UAC Insurance Mutual" and the Utah Association of Counties ended the agreement whereby UAC administered UAC Insurance Mutual. Although now separate, both organizations serve nearly the same clients and will continue to work together in the future to better the conditions of Utah's counties.

Realignment of Investments

In the second half of 2003, the Board explored investment opportunities that were not currently used. UCIP falls under the Utah Money Management Act and is limited in the types of investments it may make; however, the Board's Audit Committee wrote an Investment Policy that incorporates the Act but also diversified UCIP's portfolio. This new approach doubled UCIP's rate of return in the last four months of 2003.

Conversion of Staff Claims Handling

The Board of Trustees went through an extensive evaluation of the way liability claims were handled by the contractor and whether claims could be handled by our own staff. Effective January 1, 2004 claims were moved to UCIP staff adjusters. This decision was based on dollar savings and enhanced service to UCIP's members.

Creation of Workers' Compensation Program

Members of UCIP had often requested a Workers' Compensation pool which they could have a hand in running. As of January 1, 2004 our Workers' Compensation program was up and running with an initial 15 members. We expect the program to grow during the first year as coverage expires for other members. UCIP has partnered with Alternative Service Concepts for claims handling.

UCIP was able to partner with County Reinsurance, Limited (CRL) for its 2004 liability and Workers' Compensation reinsurance needs at a considerable savings over the renewal offered by our incumbent carrier. CRL was formed by the National Association of Counties and is a "super pool", that is, its purpose is to reinsure only county insurance pools. UCIP is now also a part owner of CRL.

As UCIP matures into its second decade of service to Utah's counties, I am continually impressed by the dedication that I see in our Board of Trustees and staff as they discharge their duties; at the same time, I see the same level of dedication to UCIP from the membership. This is our strength and our future.

Respectfully,

Dan McConkie, Davis County Commissioner

President, UCIP Board of Trustees

2

Board of Trustees

Board of Trustees governs the Pool. The Trustees are elected by the members and serve at the pleasure of the members. The Board exercises all powers of the Pool, except those powers reserved to the member, and all powers necessary and proper for the operation of the Pool. The Board is composed of six persons elected to a term of two-years that may overlap, three persons appointed by the governing county body and three persons appointed by the Board. The Board of Trustees for 2004 is listed below with their name, position, title, representation and year their term began.

	Dan McConkie, President Davis County Commissioner Representing Davis County Term Beginning: 1998	(1)	Jim Eardley Washington County Commissioner Representing: At-Large Term Beginning: 2003 Term Expiring: 2005
	Lynn Lemon, Vice President Cache County Executive Representing: Third Class Term Beginning: 2001 Term Expiring: 2004	3	Jerry Grover Utah County Commissioner Representing: Utah County Term Beginning: 2003
1	Gene Roundy, Secretary/Treasurer Iron County Commissioner Representing: Third Class Term Beginning: 2002 Term Expiring: 2005		Ira Hatch Emery County Commissioner Representing: At-Large Term Beginning: 2003 Term Expiring: 2004
10	Steve Baker Davis County Personnel Director Personnel Committee Chair Term Beginning: 2002		Ed Phillips Millard County Sheriff Law Enforcement Committee Chair Term Beginning: 1998
	Ken Bischoff Weber County Commissioner Representing Weber County Term Beginning: 2003		Kent Sundberg Utah County Deputy Attorney Litigation Committee Chair Term Beginning: 1998
	Kay Blackwell Piute County Commissioner Representing: Fifth, Sixth Class Term Beginning: 2001 Term Expiring: 2004		Steve Wall Sevier County Clerk-Auditor Representing: Fourth Class Term Beginning: 2002 Term Expiring: 2005

3

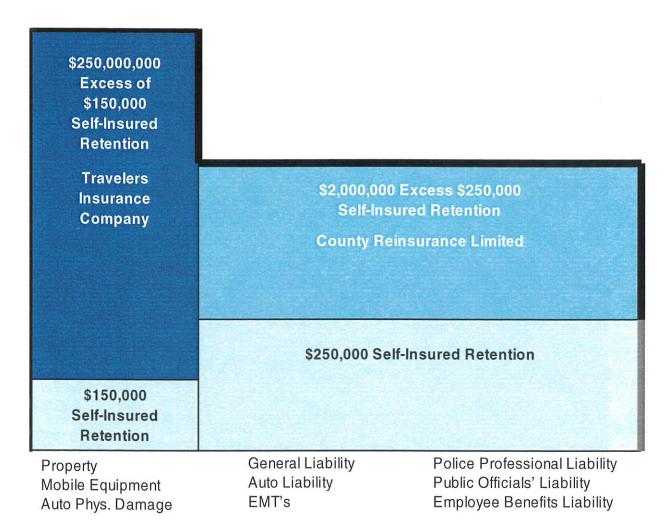
Member Counties



Property and Liability Pool Structure

he property and liability pool was formed in 1992. It is a risk sharing arrangement among Utah counties, who jointly form the pool and the Utah Counties Insurance Pool (UCIP) through an Interlocal agreement. The purposes of the pool are to provide property and casualty coverages to Utah counties through one multiline program and to assist the members in controlling the cost of risk by providing specialized governmental risk management services and systems.

As part of the package program, member counties have the following coverages through the UCIP Property and Liability program: risks of physical loss or damage to all real and personal property (including the perils of flood and earthquake), crime coverages (including all statutory bonding requirements for elected officials), and liability (including public officials, law enforcement and employment practices liability).



Independent Auditor

e have audited the accompanying basic financial statements of **Utah Counties Insurance**Pool as of December 31, 2003 and 2002, and for the years then ended, listed in the foregoing table of contents. These basic financial statements are the responsibility of the Pool's management. Our responsibility is to express an opinion on these basic financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audits provide a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of **Utah Counties Insurance Pool** as of December 31, 2003 and 2002, and the results of its operations and its cash flow for the years then ended in conformity with accounting principles generally accepted in the United States of America.

As described in Note 1 to the basic financial statements, the Pool adopted Governmental Accounting Standards Board Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, in fiscal year 2002, effective January 1, 2001.

The Management's Discussion and Analysis is not a required part of the basic financial statements of the Pool, but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying financial information as listed under the heading of Required Supplementary Information in the accompany table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements of the Pool, but is supplementary information required by the Governmental Accounting Standards Board.

In accordance with *Government Auditing Standards*, we have also issued our report dated February 24, 2004, on our consideration of the Pool's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, and contracts. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audits.

Larson & Company Sandy, Utah February 24, 2004

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UTAH COUNTIES INSURANCE POOL

Statements of Net Assets December 31, 2003 and 2002

ASSETS

AGGETG		2003	2002	
Current assets: Cash and cash equivalents Administration fee reimbursement receivable Accounts receivable Accrued investment income	\$	974,605 - 1,698 83,518	\$	10,050,290 124,586 3,974
Total current assets		1,059,821		10,178,850
Investments		8,765,773		•
Capital assets, net of accumulated depreciation of \$272 and \$0, respectively Total assets	s	4,839 9,830,433		10,178,850
LIABILITIES AND NET ASSETS			-	10/11/0/000
Current liabilities: Reserves for losses and loss adjustment expenses Accounts payable Payroll liabilities Compensated absences payable Pass through premiums Premiums paid in advance Total current liabilities Building related payables	\$	3,367,077 16,618 13,492 22,961 270 597,965 4,018,383 16,244	\$	3,286,483 1,180 - - 3,974 611,871 3,903,508
Total liabilities		4,034,627		3,903,508
Net assets: Invested in capital assets Restricted for: Auto		4,839 28,420		
Building debt service Building repairs and maintenance Unrestricted		60,235 20,721 5,681,591		- - 6,275,342
Total net assets		5,795,806		6,275,342
Total liabilities and net assets	\$	9,830,433	\$	10,178,850

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CEO's Report

primary goal of an insurance pool like UCIP is to stabilize premiums charged to members through the years. Stabilizing premium costs helps you, our members, with budgeting. If the prices charged by UCIP fluctuate wildly from year to year, members have a hard time with predicting and budgeting for insurance costs.

The insurance industry has been going through a "hard market" since 2000. A hard market simply means, for whatever reasons, the price of insurance has gone up. There are several contributing factors to the current hard market in the United States: the violent terrorist attacks on the U.S. in 2001, decreased investment earnings, and the rising costs of our tort system.

In order to stabilize the charges to our members, the UCIP Board of Trustees has modified the way premium is calculated, to limit the amount of increase or decrease a member experiences from year to year. At the same time, the Board has used surplus to offset increases in the cost of reinsurance that UCIP buys, rather than passing along the increases to members through higher premium charges.

The ability of UCIP and its Board of Trustees to stabilize members' premiums from year to year would not exist if the Board and its members had not had the foresight to accumulate enough capital in surplus to moderate the huge increases in the cost of reinsurance the pool has had to absorb over the last four years.

As you will see in this annual report, UCIP is in excellent financial shape and conforms to applicable accounting standards. As of January 1, 2004, UCIP has 93% of the county market in Utah with an outstanding record of meeting member expectations.

Member involvement is an important part of UCIP's operating philosophy. We have worked hard to improve communications with members and will continue this effort in 2004. Our membership meetings are well attended, but we will work to make the annual meeting attractive to members.

As UCIP initiates its Workers' Compensation program in 2004, we will strive to make it as responsive to members as the property and liability pool has been. Workers' Compensation is facing enormous pressure, not the least of which is a high rate of medical cost inflation. For the first time in history, medical costs now represent half the cost of Workers' Compensation.

We at UCIP appreciate the opportunity to serve Utah counties. It's an honor to be a part of your team.

Yours very truly,

Lester Nixon, CPCU Chief Executive Officer

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Staff



Lester Nixon Chief Executive Officer



Sonya White Executive Assistant



Charmaine Green Claims Specialist



Mark Brady Loss Control Manager



Korby Siggard Claims Manager



Brody Parker Workers' Comp Safety Specialist

Annual Training Opportunities

Facilities Management Conference (1 day), February
Planning & Zoning Conference, (1 day), April

Insurance Coordinator's Workshop (1 day), April

Personnel Workshop (1 1/2 days), May

Certification in Risk Management Training (3 days), August

Sheriff's Association Conference (sponsor), September

Commission/Council Conference (sponsor), September

Government Civil Practice Conference (sponsor), October

Members Annual Meeting (1/2 day), December

UCIPPartners









